

DAVID LANE DARLING
Professor
Department of Agricultural Economics
Kansas State University
December 27, 2002

EDUCATION:

Ph.D. The Ohio State University, 1983
M.S. University of Massachusetts, 1974
B.S. University of Massachusetts, 1970

Discipline: Agricultural Economist
Specialties: Community Economic Development
Rural Development
Strategic Visioning and Planning
Retail Trade Analysis
Measuring and Monitoring Community Change

PROFESSIONAL EXPERIENCE:

Currently: ***Professor and State Extension Specialist*** – Community Economic Development, Department of Agricultural Economics, Kansas State University

2000: ***Visiting Scholar*** - Brandon University, Rural Development Institute, Brandon, Manitoba, Canada

1994: ***Economic Advisor*** to the Łodz Province Agricultural Extension Service in Poland. A six-month assignment under contract with the USDA Polish/American Extension Project.

1989 – 1998: ***Associate Professor***, Kansas State University

1983 – 1989: ***Assistant Professor***, Kansas State University

1982 – 1983: ***Consultant*** to the Village of Cardington, Ohio and the Morrow County Commissioners.

1979 – 1982: ***Doctoral Program***. Agricultural Economics and Rural Sociology, The Ohio State University.

1974 – 1979: ***Research Associate***. Department of Agricultural Economics, Purdue University.

1971 – 1973: ***Agricultural Economist. Ministry of Agriculture. The Republic of Botswana. (Peace Corps)***

HONORS AND RECOGNITION

Visiting Scholar at Brandon University in Canada

Adjunct Professor – Conferred by the following KSU Departments: *Geography and Sociology, Anthropology, and Social Work*

Economic Advisor to the Łodz Provincial Agricultural Extension Service, WODR, in Poland.

Appointed as to the rank of **Colonel** in the *Kansas Cavalry* by Kansas Governor, John Carlin

MEDIA CONTACTS

TV Appearances:

- Channel 5 - KCTV, Kansas City
- Channel 49 – Topeka
- Channel 6 – Junction City/Manhattan
- Channel 4 – Kansas City
- Channel 22 – Wichita
- Channel 27 – Topeka

News releases – 8 per year

News contacts – 3 per month

Major wire service contacts:

- UPI
- AP
- Harris News
- Voice of America

Major newspaper and magazine contacts and/ or coverage:

- USA Today
- The Economist
- Wall Street Journal
- New York Times
- Washington Post
- Kansas City Star
- Planning Magazine
- Time Magazine*
- Florist Review
- Austin, TX city newspaper

Large and small town newspapers coverage:

- All papers in Kansas, occasional coverage in Missouri, Nebraska, Oklahoma and Colorado

*Provided consulting assistance on a feature story published on March 27, 1989.

GRADUATE STUDENTS COMMITTEES

Served as a member of the following graduate student advisory committees:

2002

Tuley, David Charles, Master's thesis committee member. Title: The use of key settlement policy in Kansas upon municipal population change, to increase the efficiency of public involvement in rural development. Mr. Tuley graduated with a Masters of Arts from the Geography Department at KSU in June, 2002.

Janardhan, Anu, Master's project committee member. Title: An historical profile of Kansas: A descriptive analysis of change in the twentieth century. Ms. Janardhan graduated with a Masters of Regional and Community Planning at KSU in June, 2002.

Mark Seitz and Chrisi Cundiff, Advisor in 2002.

2001

Xiaolou Yang, Supervisory committee member, Master of Science degree - non-thesis option. Graduated in December 2001 from the Department of Agricultural Economics.

2000

Daniel L. Spears, committee, Doctorate of Philosophy. Dissertation title: Rural Residents' Perception and Attitudes of Native American Gaming Development in Kansas. Graduated in the spring of 2000 with a degree from Hotel, Restaurant, Institutional Management and Dietetics.

Brian Wicher, Ph. D. Examining Committee, Dept of Geography, Ph. D. Candidates.

1999

Jason Love, Major Professor, Master's Thesis. Determinants of Profitability for Rural Retail Grocers. Department of Agricultural Economics.

Jeff Head – Master's Thesis. A New Urbanist Approach to Residential Neighborhoods. Department of Landscape Architecture/Regional and Community Planning.

1997

Mio Nakamura – Master's Thesis. Predictors of Successful Rural Tourism in Kansas. Department of Hotel, Restaurant, Institution Management and Dietetics.

Shelli Bar – Master's Report. "Perceptions of Telecommunication Use and Influence in Home-Based Businesses in Non-Metropolitan Counties." Department of Landscape Architecture/Regional and Community Planning.

1996

Angela Donelson – Master’s Thesis. Planning Economic Revitalization: A Case Study of Reputational Analysis in Garden City, Kansas. Department of Landscape Architecture/Regional and Community Planning.

1993

Brenda Sedlacek – Master’s Report. “Hanover, Kansas: A Community Needs Survey and Report.” Department of Regional and Community Planning.

1992

Timothy Todd Conner* - Master’s Thesis. Testing Indicators of Economic Success in Rural Kansas Communities, Department of Regional and Community Planning.

*Awarded the outstanding graduate student award in 1992 by the **Community Development Society**.

KSU EXTENSION PROGRAMMING

Creating Economic Opportunities

This is a package of programs and products that have been marketed as *Creating Economic Opportunities*.

1. Initially, a new newsletter and a new series of Extension bulletins were printed under this name.
2. In addition to the newsletters, efforts have been made to use the radio, television and print media by continually appearing on or publishing in every year.
3. Statistical reports have been created and produced yearly. These have been widely distributed. Most cover data on the 105 counties in Kansas.
4. Communities have been assisted with a variety of technical assistance such as household surveys, trade area analysis, economic impact forecasts and overall economic evaluation and status reports.
5. In 1987, Duane Williams, Steve Bittel and I started assisting counties with strategic planning. This continued in 2001 with a Washington County plan produced.
6. A series of distance learning programs were started in 1989 and delivered over the TELENET system. Ten have been produced.

Building Healthy Communities

This is the newest package of programs and products. It was started in 1994 after returning from Poland.

1. With Gayla Randal, a program was started to assist county Extension faculty as they set up new leadership programs.
2. A new series of Extension bulletins have been started. Three out of the have been either authored or co-authored by Dr. Darling.
3. A new retail workshop has been created with the title, "Building a Healthy Community of Retailers."

JOURNAL ARTICLES: PEER REVIEWED

Darling, David L. and Stephan L. Tubene. "Determining the Population Threshold of Minor Trade Centers: A Benchmark Study of Non-Metropolitan Cities in Kansas." **Review of Agricultural Economics**, January 1996.

Darling, David L., Md. Habibur Rahman, and Janaki Ram Pillarisetti. "Measuring and Monitoring Change With A Community Life Cycle Model." *Journal of the Community Development Society*, Vol. 25, No. 1, 1994, pp. 62-79.

Gordon, John and David L. Darling. "Measuring Economic Growth in Rural Communities: The Shift-share Approach." *Southern Journal of Agricultural Economics*, December 1976, pp. 73-78.

Darling, David L., "The Fiscal Impact of New Residential Development on Communities." *Journal of the Community Development Society*, Vol. 7, No. 1, Spring 1976, pp. 40-47.

ENCYCLOPEDIA ARTICLES, BOOK CHAPTERS, MANUALS, ONLINE PUBLICATIONS

Darling, David L. "The Cooperative Extension System". *The Encyclopedia of Community*. Submitted, edited and accepted (forthcoming in 2003 or 2004)

Darling, David L. "Economic Planning". *The Encyclopedia of Community*. Submitted.

Green, Gary Paul, et al (design team), "Vision to Action" (a workbook of tools for facilitators), **North Central Regional Center For Rural Development**, edited by Julie Stewart, Ames Iowa, 2001.

Darling, David L., "Building A Healthy Retail Community: Lessons Learned From Two Towns," Published as a chapter in *Case Studies in Small Town and Rural Economic Development* Edited by Peter Schaeffer and Scott Loveridge, 2000.

Darling, David L., et al. *Our Best To You*, an abstracted set of Extension publications from across the United States provided online at www.agecon.ksu.edu/ddarling

Darling, David L. and Chatura Ariyaratne. "Who's Prospering in Prosperous Times: A Case Study of Kansas Counties, 1992-1995." Published in the **Planners' Online Journal**, American Planning Association, June 1997.

EXPERIMENT STATION PUBLICATIONS

Coulson, Ann L. and David L. Darling. "Coping Strategies of Successful Rural Communities." Agricultural Experiment Station at Kansas State University, Report of Progress No. 754, 1996.

Darling, David L. "An Industrial Impact Model for Indiana Counties." Agricultural Experiment Station at Purdue University, Bulletin 229, 1979.

Darling, David L. "A Residential Development Fiscal Impact Model for Indiana Counties." Agricultural Experiment Station at Purdue University, Bulletin 209, 1978.

Darling, David L. and John Gordon. "An Analysis of Industrial Composition and Growth in Five Counties and Region VII in Indiana, 1963-68 and 1968-73." Agricultural Experiment Station at Purdue University, Bulletin 92, 1975.

COMPUTER MODELS AND USER MANUALS

Darling, David L. and Bhaskar Toodi. "Fiscal Impact Model." KSU Computer Systems Office, No. T-013, Manhattan, KS, 1993.

Darling, David L., Wallace Bow, Katy Leonard, and George Brandsberg. "Input-Output Analysis." KSU Computer Systems Office, No. 20, Manhattan, KS, 1989.

Sargent, Charles A., Steven B. Pohl, David L. Darling and William L. Jones. "Subdivision Impact Model." A Facts User Guide, FX-81, Version 1, Purdue University, West Lafayette, IN, 1980.

DEPARTMENT STAFF PAPERS/COMMUNITY DEVELOPMENT STUDY REPORTS

Darling, David L. and Stephan L. Tubene. "Active/Passive Ratios of Personal Income: A New Economic Measure for Kansas Community Developers." #93-12, June 1993.

Tierney, William and David L. Darling. "Dealing With Drought: A Review of Our Professions' Response and Ideas for Improving It." #90-14, June 1990.

Schroeder, Ted, James Mintert and David L. Darling. "Impacts of Proposed Inventory Tax on Kansas Cattle and Hog Industries." #90-13, May 1990.

Tierney, William, David L. Darling and Mark Willard. "The Effects of the 1989 Drought on the Kansas Economy." #89-12, July 1989.

CD STUDY REPORT SERIES DOCUMENTING THE RESULTS OF HOUSEHOLD- OPINION SURVEYS

Holton, #6, 1984; Valley Falls, #7, 1985; Oakley, #8, 1985; Ashland, #10, 1985; Abilene, #11, 1986; Plains, #12, 1986; The City of Kiowa, #13, 1986; Attica, #14, 1986; Oberlin, #15, 1986; The City of Washington, #16, 1986; Independence, #17, 1986; Marysville, #19, 1986; Goodland, #20, 1987; Beloit, #21, 1987; Medicine Lodge, #23, 1987; Clay Center, #28, 1987; Rush County, #31, 1988; Gove County, #32, 1988; Pawnee County, #35, 1988; Jefferson County, #40, 1989; Butler County, #45, 1989; Morris County, #58, 1991; Harper County, #59, 1991; Barber County, #60, 1991; Smith County, #64, 1991; Franklin County, #70, 1992; Atchison County, #71, 1992; Jackson County, #79, 1993; Kingman County, #87, 1994; Kiowa County, #88, 1994; Buhler, #170, 1997; Kingman, # 191, 1999; Franklin County, # 195, 2000.

CD STUDY REPORTS SERIES CALLED “UNDERSTANDING X COUNTY’S ECONOMY”

Pawnee County, #107, 1995; Marion County, #108, 1995; Riley County, #109, 1995; Sheridan County, #111, 1995; Wyandotte County, #115, 1995; Hodgeman County, #116, 1995; Marshall County, #117, 1995; Montgomery County, #121, 1995; Ford County, #122, 1995; Harvey County, #123, 1995; Osborne County, #124, 1995; Cloud County, #125, 1995; Rice County, #126, 1995; Republic County, #127, 1995; Jefferson County, #130, 1995; Seward County, #131, 1995; Brown County, #132, 1995; Cherokee County, #133, 1995; Coffey County, #134, 1995; Edwards County, #135, 1995; Geary County, #136, 1995; Sherman County, #137, 1995; Thomas County, #138, 1995; Johnson County, #139, 1995; Mitchell County, #140, 1995; Pottawatomie County, #141, 1995; Jackson County, #142, 1995; Graham County, #143, 1996; Wichita County, #144, 1996; Rawlins County, #145, 1996; Wabaunsee County, #148, 1996; Osage County, #149, 1996; Norton County, #150, 1996; Russell County, #153, 1996; Finney County, #154, 1996; Jefferson County (updated), #155, 1996; Kearney County, #158, 1996; Cheyenne County, #161, 1996; Cowley County, #163, 1996; Barber County, #165, 1997; Allen County, #166, 1997; McPherson County, #169, 1997.

CD STUDY REPORTS THAT ANALYZE AND FORECAST THE IMPACTS OF ECONOMIC CHANGE

Darling, David L. and Xiaolou Yang, "Who's Prospering in Prosperous Times", #197, 2000.

Darling, David L., Xiaolou Yang, and Chatura Ariyaratne, "The Role of the Prairie Band Casino Business in the Area Economy: Jackson and Shawnee Counties in 1999", # 199, 2000.

Leatherman, John and David L. Darling. "An Input-Output Analysis of the Manhattan Area Regional Economy." #168, 1996.

Darling, David L. "The Role of the Hay & Forage Industries Factory in Hesston City and Harvey County Economy." #128, 1995.

Ariyaratne, Chatura and David L. Darling. "County Personal Income Multipliers and Their Components." #103, 1995.

Darling, David L. "The Russell Stover Factory – An Impact Forecast." #97, 1995.

Darling, David L. "The Economic and Fiscal Impact of a New Motel in Hillsboro." #96, 1995.

Young, Ronald C., Bhaskar Toodi and David L. Darling. "The Role of the Onaga Community Hospital and Rural Health Clinic in the Local Economy." #86, 1994.

Darling, David L. "An Economic Impact Analysis for Pawnee County Officials: The Planned Expansion Onto The Larned State Hospital." #48, 1990.

Darling, David L. "An Economic Impact Analysis for Concordia: A Proposed Prison Facility." #38, 1988.

Darling, David L. "An Economic Study of a Tourist Event: The Hillsboro Arts and Crafts Fair." #5, 1985.

COMMUNITY DEVELOPMENT (CD) STUDY REPORTS THAT ANALYZE RETAIL TRADE IN KANSAS

Boyina, Manjula and David L. Darling. "Retail Market Analysis for Spring Hill". CD Study Report # 209. August 2002.

Seitz, Mark and David L. Darling. "County Trade Pull Factors Annual Report for FY 2002". CD Study Report # 210. October 2002.

Darling, David L. and Jia Liu. "A Study of Retail Trade in Cities across Kansas: An Annual Report of Trade Pull Factors and Trade Area Captures". CD Study Report # 207, November 2001.

Liu, Jia and David L. Darling. "County Trade Pull Factors: Annual Report for FY 2001", CD Report # 205, October 2001.

Darling, David L. and Sharon Combes. "Manhattan Regional Trade Analysis for FY 2000", CD Study Report # 203, March 2001.

Combes, Sharon and David L. Darling. "A Study of Retail Trade in Kansas Counties", CD Study Report # 202, March 2001.

Darling, David L. and Sharon Combes. "County Trade Pull Factors: Annual Report for Fiscal Years 1999(revised) and 2000 (new)". CD Study Report #200, January 2001.

Basava, et al. "A Study of Retail Trade in Cities Across Kansas: An Annual Report of Trade Pull Factors and Trade Area Captures." # 194, 1999.

Darling, David L. and Rama Mohan Basava. "County Trade Pull Factors: An Annual Report for Fiscal Year 1999." #193, 1999.

Darling, David L. "The Investment Environment for New Retail/Commercial Developments." (Concordia, Kansas) # 189, 1999.

Darling, David L. "Building A Healthy Retail Community: Lessons Learned From Two Towns." #188, 1998.

Darling, David L. and Sara Logan. "County Trade Pull Factors Annual Report For Fiscal Year 1998." #187, 1998.

Love, Jason and David L. Darling. "City Pull Factors For Fiscal Year 1998 And The Strength of Retail Trade In Kansas Communities." #184, 1998.

Lall, Pooran and David L. Darling. "City Pull Factors for Fiscal Year 1997 and The Strength of Retail Trade in Kansas Communities." #172, 1997.

Darling, David L. "Building a Healthy Retail Community: Lessons from Little Giants." #171, 1997.

Ariyaratne, Chatura and David L. Darling. "City Pull Factors for Fiscal Year 1996 and the Strength of Retail Trade in Kansas Communities." #159, 1996.

Ariyaratne, Chatura and David L. Darling. "City Pull Factors for Fiscal Year 1995 and the Strength of Retail Trade in Kansas Communities." #118, 1995.

Ariyaratne, Chatura and David L. Darling. "City Pull Factors for Fiscal Year 1994 and the Strength of Retail Trade in Kansas Communities." #92, 1994.

Tubene, Stephan L., Habibur Rahman and David L. Darling. "City Pull Factors for Fiscal Year 1993 and the Strength of Retail Trade in Kansas Communities." #85, 1993.

Rahman, Md. Habibur and David L. Darling. "City Pull Factors and the Strength of Retail Trade in Kansas Communities." #77, 1992.

Tayyem, Fayez and David L. Darling. "The 1991 City Pull Factors and the Strength of Retail Trade in Kansas Communities." #63, 1991.

Tayyem, Fayez and David L. Darling. "City Pull Factors and the Strength of Retail Trade in Kansas Communities." #53, 1990.

Darling, David L. and Chatura Ariyaratne. "County Trade Pull Factors: An Annual Report for Fiscal Year 1996." #164, 1997.

Ariyaratne, Chatura and David L. Darling. "County Trade Pull Factors: An Annual Report for Fiscal Year 1995." #114, 1995.

Darling, David L. and Chatura Ariyaratne. "County Trade Pull Factors: An Annual Report for Fiscal Year 1994." #91, 1994.

Tayyem, Fayez and David L. Darling. "The Shifts of Market Shares in Retail Trade: A Time Series Analysis of Kansas Counties." #72, 1992.

Darling, David L., Janaki Ram Pillarisetti and Duane Williams. "Measuring the Trade Capture of the Business Communities in Kansas." #42, 1989.

Vassar, James S. and David L. Darling. "Kansas County Pull Factor Analysis: 1982 – 1987." #27, 1987.

Darling, David L. and Chatura Ariyaratne. "Spending Patterns Across Business Groups by Kansas Consumers: An Analysis of Data from Fiscal Year 1996." #167, 1997.

Darling, David L. "Retail Trade Analysis: A Study of Columbus, KS" #157, 1996.

Ariyaratne, Chatura and David L. Darling. "Retail Trade Potential: A Study of Hillsboro, Kansas." #110, 1995.

Ariyaratne, Chatura and David L. Darling. "An Analysis of Monthly Sales Tax Revenue Patterns in Jefferson County." #129, 1995.

Darling, David L. and Faye Tayyem. "Results of the Commercial Area Revitalization Survey in Garden City: Fall of 1989." #47, 1990.

Darling, David L. and Jin-song Tan. "Capturing Retail Sales Dollars in Rural Kansas Communities." #36, 1988.

Darling, David L. and Steven Nolker. "A Trade Area Marketing Study of Columbus, Kansas." #9, 1985.

CD STUDY REPORTS FROM KSU EXTENSION THAT ANALYZE THE PROSPERITY OF RESIDENTS IN EACH KANSAS COUNTY

Patlolla, Sandhyarani and David L. Darling. "The 2000 –2001 Strength Index". CD Study Report # 208. April 2002.

Reddyreddy, Lakshmi and David L. Darling, "The 1999-2000 Strength Index: A Measure of Economic Prosperity in Kansas", CD Study Report # 204, April 2001.

Darling, David L. and Xiaolou Yang. "Who's Prospering in Prosperous Times: A Study of Economic Progress Across Kansas", CD Study Report # 197, April 2000.

Darling, David L. and Chatura Ariyaratne, " The 1998-99 Strength Index: A Measure of Economic Prosperity in Kansas Counties". # 198, 2000.

Darling, David L., "The 1998 Personal Income Data and Maps for Kansas Counties". # 196, 2000.

Darling, David L. and Donald J. Howard. "The 1997-98 Strength Index: A Measure of Economic Prosperity in Kansas Counties." #193, 1999.

Ariyaratne, Chatura B. and David L. Darling. "The 1996-97 Strength Index: A Measure of Economic Prosperity in Kansas Counties." #183, 1998.

Ariyaratne, Chatura B. and David L. Darling. "Changes in County Wealth Indexes from 1992 to 1997." #182, 1998.

Darling, David L. and Chatura Ariyaratne. "Changes in the Strength Index from 1992 to 1995." #156, 1996.

Ariyaratne, Chatura and David L. Darling. "The 1994-95 Strength Index: A Measure of Economic Prosperity in Kansas Counties." #146, 1996. Ariyaratne, Chatura and David L. Darling. "The 1993-94 Strength Index:..." #100, 1995.

Tubene, Stephan L. and David L. Darling. "The 1992-93 Strength Index:..." #89, 1994.

Rahman, Md. Habibur and David L. Darling. "The 1991-92 Strength Index:..." #80, 1993.

Tayyem, Fayez and David L. Darling. "The 1990-91 Strength Index:" #68, 1992.

Tayyem, Fayez and David L. Darling. "The 1989-90 Strength Index:..." #55,
1991.

CD STUDY REPORTS THAT DO NOT FIT IN THE ABOVE GROUPS

Darling, David L., Karen Latta, and Glenda Keller. "Washington County Community Economic Development Strategic Action Plan", CD Study Report # 206, December 2001.

Darling, David L. and Lakshmi Reddyreddy. "USDA Rural – Urban Continuum Codes for Kansas Counties (Revised)." CD Study Report # 201, February 2001.

Logan, Sara R. and David L. Darling, "The 1997 Personal Income Data and Maps for Kansas Counties." #190.1999.

Ariyaratne, Chatura and David L. Darling. "The County Income Interdependence Value." #151, 1997.

Ariyaratne, Chatura and David L. Darling. "Active Passive Ratios of County Personal Income and Commuting Patterns Across County Lines." #99, 1995.

David L. Darling. "Kansas County Clusters by A Rural-Urban Continuum Code." #98,1995.

Albright, Martha L., David L. Darling and Tranda Watts. "Gove County Strategic Plan." #90, 1994.

Albright, Martha L., David L. Darling and L. Ann Domsch. "Rawlins County Strategic Plan." #81, 1993.

Leibhart, Martha L., David L. Darling and Robert E. Standage. "Thomas County Strategic Plan." #75, 1992.

Darling, David L. and Stephan L. Tubene. "Location Quotients of Economic Activity for Kansas Counties." #78, 1993.

Darling, David L. "Mapped Economic Statistics Prepared for the Use of Community and Economic Developers." #73, 1992.

BUSINESS AND TRADE JOURNAL ARTICLES

Darling, David and Jia Lou. "County Trade Pull Factors for FY 2001". *Kansas Business & Economic Review*, Vol. 25, No. 1, Policy Research Institute, The University of Kansas: Lawrence, Spring, 2002.

Darling, David and Sharon Combes. "County Trade Pull Factors: An Annual Report For Fiscal Year 2000". *Kansas Business and Economic Review*, Vol. 24, No. 1, Policy Research Institute, The University of Kansas: Lawrence, Spring 2001.

Darling, David, et al. "The Role of the Prairie Band Casino Business in the Area Economy: Jackson and Shawnee Counties in 1999". *Kansas Business and Economic Review*, Vol. 24, No. 1, Policy Research Institute, The University of Kansas: Lawrence, Spring 2001.

Darling, David L. and Xiaolou Yang. "Who's Prospering in Prosperous Times: A Study of Economic Progress across Kansas". *Kansas Economic Review*, Vol. 23. No. 3, Spring 2000.

Logan, Sara R. and David L. Darling. "County Trade Pull Factors in FY 1998". *Kansas Business Review*, Vol. 22, No.3, pp. 20- 5, Spring of 1999.

Lall, Pooran and David L. Darling. "Location Quotient of Economic Activity for Kansas Counties." *Kansas Business Review*, Vol.22, No.1, pp. 22-30, Fall 1998.

Darling, David L. and Chatura Ariyaratne. "County Trade Pull Factors, FY 1996." *Kansas Business Review*, Vol. 20, No. 3, pp. 34-37, Spring 1997.

Darling, David L., Alan Stevens, and Chatura Ariyaratne. "Good News For Small Shops: Experts Predict a Bright Future For Small Retail Floral Shops." *Florist Review*, Vol. 188, No. 1, January 1997, pp. 56 and 166.

Ariyaratne, Chatura and David L. Darling. "County Trade Pull Factors, FY 1995." *Kansas Business Review*, Vol. 19, No. 3, Spring 1996, pp. 34-36.

Ariyaratne, Chatura and David L. Darling. "County Retail Trade Activity and Change from 1990 through 1994." *Kansas Business Review*, Vol. 18, No. 3, Spring 1995, pp. 24-29.

Rahman, Md. Habibur and David L. Darling. "The 1991-92 Strength Index: A Measure of Economic Prosperity in Kansas Counties." *Kansas Business Review*, Vol. 17, No. 2, Winter 1993-94, pp. 46-53.

Darling, David L. and Faye Tayyem. "A Spacial Analysis of Retail Trade in Kansas: 1980 to 1991." *Kansas Business Review*, vol. 16, Nos. 3 & 4, Spring-Summer 1993, pp. 26-35.

Tayyem, Faye and David L. Darling. "City Pull Factors and the Strength of Retail Trade in Kansas Communities." *Kansas Business Review*, Vol. 14, No. 3, Spring 1991, pp. 7-11.

Darling, David L. "An Economic Development Fiscal Impact Model for Kansas." *Kansas Government Journal*, vol. LXXVII, No. 9, September 1991, pp. 241-243.

Darling, David L. "A Guide to Revitalizing Kansas Communities: Understanding the Community Life Cycle." *The Kansas Banker*, Vol. 80, No. 1, February 1990, pp. 12 & 13.

Darling, David L. and Jin-Song Tan. "Retail Trade Patterns of Rural Kansans." *Choices*, Second Quarter 1990, pp. 34-35.

KSU COOPERATIVE EXTENSION PUBLICATIONS

Darling, David L. "Sustaining Progress". MF-2563, August 2002.

Darling, David L. "Analyzing Local Markets." L-745 (revised), September 1999.

Darling, David L. "Building a Healthy Retail Community: Lessons from Little Giants in Kansas." MF-2325, April 1998.

Darling, David L. and Ensley J. Sisk. "Alternative Planning Procedures." MF-2122, May 1995.

Darling, David L. and Gayla Randel. "Characteristics of Healthy Communities." MF-2064, April 1995.

Darling, David L. "Understanding Your Community's Economy." L-775 Revised, May 1991.

Darling, David L. and Steven G. Bittel. "Strategic Planning for Community Development." L-830, February 1991.

Darling, David L. "Estimating the Role of Production Agriculture in a County's Economy." L-831 Revised, September 1990.

Darling, David L. and Stan McAdoo. "Community Attitude Survey: A How To Manual," included in the PRIDE Manual, 1990.

Darling, David L. "Strategies for Economic Development," L-732 Revised, January 1990.

Darling, David L. "Setting Community Economic Goals," L-714 Revised, February 1988.

Darling, David L. "Steps to a Successful Town Meeting." L-698, May 1984.

OTHER EXTENSION PUBLICATIONS

Darling, David L. "Analyzing Local Markets." Published by the Community Development Society as a CD Practice Series Publication #5, 1996. (Peer Reviewed).

Darling, David L. "Economic Development Alternatives." L-319, The Ohio State University, 1980.

Darling, David L. "Major Economic Goals for Community Development." L-318, The Ohio State University, 1980.

Sampson, Robert, David L. Darling, and Steven Lovejoy. "The Coal Industry-Sullivan County." CES Paper No. 69, Purdue University, 1980.

Darling, David L. "When Will New Industry Benefit Indiana Communities." Cooperative Extension Service, Purdue University, EC-492, 1979.

Darling, David L. "An Evaluation of the Cayuga-Eugene Area of Indiana by Its Residents." Cooperative Extension Service, Purdue University, CES Paper No. 5, 1979.

Darling, David L., Robert Sampson and G. Srinivasan. "Sullivan County Residents Speak Out." Cooperative Extension Service, Purdue University, CES Paper No. 40, 1978.

Darling, David L. "Changes in Per Capita Adjusted Gross Income in Indiana Counties for Years 1966, 1971 and 1976." Cooperative Extension Service, Purdue University, EC-479, 1978.

Darling, David L. "Aspects of Economic Development in Substate Regions." Cooperative Extension Service, Purdue University, EC-474, 1978.

Darling, David L. "Choosing Economic Goals for Your Community." Cooperative Extension Service, Purdue University, EC-471, 1978.

Darling, David L. "Some Characteristics of An Ideal Industry to Promote Your Community's Economic Growth." Cooperative Extension Service, Purdue University, EC-466, 1977.

Gordon, John and David L. Darling. "The Economic Impact of the Hoosier Energy Plant on Sullivan County, Indiana." Cooperative Extension Service, Purdue University, CES Paper No. 14, 1976.

POLISH EXTENSION OUTPUT

Author, in Polish, "Understanding Your Community's Economy," September 1994, RADA, WODR in Bratoszewice, Poland, pp. 9, 13-14. Also published in the Polish/American Project Information Report Series, 1994.

Co-author, in Polish, "Strategic Planning for Community Development," conference material printed by the Ptock WODR in Ptock, Poland. (August 29, 1994). Also published in the Polish/American Project Information Report Series, 1994.

Author, in Polish, "Building Healthy Communities," conference material printed by the Ptock WODR in Ptock, Poland. (August 29, 1994). Also published in the Polish/American Project Information Report Series, 1994.

Author, in Polish, "Five Factors That Motivate Customers to Buy," July-August 1994, RADA, WODR in Bratoszewice, Poland, p. 15.

Author, in Polish and English, "Starting a Small Business," a Polish/American Extension Project Information Report 1994.

KSU EXTENSION AUDIO-VISUAL PRODUCTS

Darling, David L. "Border to Border Prosperity: Measures that Monitor Kansas Prosperity". A PowerPoint presentation published on the Internet.

Darling, David. "Sustaining Progress Model." A Power Point presentation published on Darling's personal web site, November 2001. Also presented at a conference in Duluth, MN in July 2001.

Darling, David L. and Gerry Snyder. "Community Economic Development: An Interactive Guide to Understanding your Community's Economy (compact disk)."

Darling, David L. "Community Strategic Planning." A video casset, Department of Extension Communications, 1991.

Eberle, William, Ensley J. Sisk, and David L. Darling. "Revitalizing Rural Kansas." Department of Extension Communications, 1987.

Sisk, E.J. and David L. Darling. "Retention and Expansion of Existing Industry." A slide-tape set by KSU Extension Communications.

CONFERENCE PAPERS, PROCEEDINGS AND ABSTRACTS

Darling, David L., Xioulou Yang and Chatura Ariyaratne. "The Economic and Fiscal Impact of a Native American Casino on Jackson and Shawnee Counties". Published in its entirety in the proceedings of the 2000 Small Cities and Smart Growth conference, September 2000, Madison, WI.

LeHew, Melody and David L. Darling. "Retail Performance in a Sub-state Region Over Time." Power Point presentation by Darling at the Second Rural Retailing Symposium in Snowbird, Utah. June 1999.

Darling, David L. "Growth and Growth Management in Johnson County." A workshop conducted at the Annual Meeting of the Community Development Society in Kansas City, MO, July 1998.

Darling, David L. "Measuring and Monitoring Community Change." A workshop conducted at the Annual Meeting of the Community Development Society in Athens, GA, July 1997.

Darling, David L., Tim Burkink, Alka Subramanian, and Ray Marquardt. "How Out-Shopping Patterns of Rural Consumers Influence the Quality of Life in Rural Communities." Presented by Professor Ray Marquardt, Oslo, Norway, June 23, 1997, at the 22nd Macromarketing Conference.

Mike Huff, et al. "The City of Manhattan, Kansas Parks and Recreation Departments Economic Impact," also presented at the Kansas Recreation and Parks Association Conference in Manhattan, January 1997.

Darling, David L. "Sustaining Community Retail Services in Rural Places." A workshop held at the Cultivating Community Success Conference in Lincoln, NE, June 21, 1996.

Darling, David L., and Stephan Tubene. "Benchmarking the Population Threshold of Complete Shopping Trade Centers: A Study of Non-Metropolitan Cities in Kansas." Presented at the conference Rural Retailing: Emerging Community Issues, Snowbird, Utah, June 2, 1995. (Also published in the Review of Agricultural Economics, 1996).

Frye, Charles E., David L. Darling, and Bettie C. Minshall. "Calculating Proximity of Rural Kansas Communities to Regional and Discount Retail Activities Using Network Geographic Information Systems." At the conference Rural Retailing: Emerging Community Issues, Snowbird, Utah, June 1, 1995, and the International Textile and Apparel Association.

Annual Conference, Minneapolis, MN, October 1994. (Abstracted and then published as part of the ITAA Conference proceedings).

Darling, David L., and Md. Habibur Rahman. "Economic Functions Knitting Communities Together: A Kansas Case Study." Presented at the Regional Conference on Multi-Community Collaboration for Economic Development: 1993 Research and Applications, East Lansing, MI, 1993.

Darling, David L. and Faye Tayyem. "The 1989-90 Strength Index: An Economic Measure of Kansas Counties." The Southern Regional Science Association Meetings in Charleston, SC, 1992. (Also published as C.D. Report No. 68 at KSU, 1992).

Darling, David L. and Ann Sparks. "A Kansas Case Study in Multi-Community Collaboration." Conference on Multi-Community Collaboration: An Evolving Rural Revitalization Strategy, Chicago, 1992. (Also published by the NCRCD as a proceedings, pp. 173-178).

Darling, David L. "Resetting the Community Agenda: A Strategic Planning Approach." Rural Planning and Development: Visions of the 21st Century, Orlando, FL, 1991. (Also in the conference proceedings, pp. 157-165).

Darling, David L. "Strategic Planning for Community Development." Presented at the Mid-American and Its Future conference, Maryville, MO, May 1991. (Paper by Darling and Bittel published in proceedings).

Darling, David L. "Estimating the Role of Production Agriculture in a County's Economy." Presented at the Eleventh Annual National Rural Families Conference in Manhattan, KS, September 1991.

Darling, David L. "A Method for Educating Community Leaders Through Distance Learning." At the Western Planners Annual Conference, Lincoln, NE, 1991.

Darling, David L. "Sector Analysis Using an Input/Output Model on a Sub-state Regional Basis." Input/Out Modeling: An Economic Development Applications Conference, Kansas City, MO, March 1990.

Darling, David L. "The Leadership Training Value of Strategic Planning." At the National Conference on Rural Adult Education Initiatives, Kansas City, MO, June 1991. (Also in proceedings title "Making Education Part of the Rural Solution: A Vision for the 1990s").

Tierney, William and David L. Darling. "Dealing With Drought: A Review of Our Professions' Response and Ideas for Improving It." Joint meeting of the American Agricultural Economics Association and the Canadian Agricultural Economics Association, Vancouver, B.C., 1990. (Abstracted in the December AAEA Journal).

Darling, David L. "The KSU Extension Program for Community Strategic Planning." Presented at the Heartland Conference on Economic Development. Invited speech at a four state conference held in Joplin, MO, November 1990.

Darling, David L. and Duane Williams. "Measuring the Trade Capture of the Business Communities in Rural Kansas." 20th Annual Community Development Society Meetings, St. Louis, July 1989. (Also published as C.D. Study Report #42, 1989)

Gratto, Charles and David L. Darling. "Community Economic Development: The Identified Problem, Plan of Action, and Future Strategy." The Unsettling of the Midwest: Education's Response to the Rural Crisis, Omaha, NE, May 3-5, 1987.

Flora, Cornelia Butler and David L. Darling. "Building Community Capacity to Take Advantage of Opportunities for Agriculture and Rural Development." Interdependencies of Agriculture and Rural Communities in the 21st Century conference, Illinois, 1985. (Proceedings published by the NCRCD, Ames, Iowa, 1986.)

Darling, David L. "The Indiana Experience With Growth Impact Models." Ex Ante Growth Impact Models Conference, Columbus, OH, 1978. (The proceedings were published by the NCRCD, 1979).

Gordon, John and David L. Darling. "The Economic Impact of the Hoosier Energy Plant on Sullivan County, Indiana." Presented at the American Agricultural Economic Association summer meetings, State College, PA, 1976. (Also abstracted in the February 1977 Journal of the AAEA).

NEWSLETTERS

Creating Economic Opportunities has now been produced every year since 1984. Fifty three editions have now been published targeted to KSU county Extension agents, bankers, elected officials, and professional staff at the city, county and state level.

NEWSLETTERS THAT HAVE FEATURED THE WORKS OF DAVID L. DARLING AND HIS ASSOCIATES IN THE LAST SEVEN YEARS

Business Briefs. Cornell Cooperative Extension, Oswego County (Ran a Series in 1999)
Retailing. The newsletter of the National Small Stores Institute.
Vanguard. The newsletter of the Community Development Society (International)
Community Economics. WEX Cooperative Extension Service (University of Wisconsin).
Community News and Views. Michigan State University Community and Economic Development Program.
Capsules. Southern Rural Development Center.
Rural Development News. The North Central Regional Center for Rural Development.
RADA. The newsletter of the Agricultural Extension Office in Łódź Province, Poland.

TELENET/DISTANCE LEARNING PROGRAMS

The following programs were either produced or co-produced by David L. Darling. Each conference participant received a packet of supporting materials.

Measuring and Monitoring Community Change:

1996 Building a Healthy Retail Community

Building Healthy Communities: The Role of Economic Development Organizations

1992 Making Our Communities Good Places for Older People to Live

1991 Housing, An Economic Development Issue

1990 Strategic Planning for Communities

1990 Resources to Help Communities: University Based Programs for Community Development

1990 The Future of Downtown as a Retail Shopping Center

1990 Community Festivals and Celebrations

1989 Community Survivability: Your Choices for the 21st Century

GRANTS AND CONTRACTS OBTAINED AND ADMINISTERED

<i>Trade Potential Analysis</i>	\$3,000	Spring Hill Chamber of Commerce
<i>Casino Impact Analysis</i>	\$10,000	The Prairie Band of the Potawatomi Nation
<i>Casino Impact Analysis</i>	\$10,000	The Prairie Band of the Potawatomi Nation
<i>Book of Readings</i>	\$5,000	North Central Regional Center for Rural Development
<i>Strategic Planning Video</i>	\$680	KSU Ag Alumni Association
<i>Successful Coping Strategies of Rural Communities</i>	\$38,748	KSU Ag Experiment Station Social Science Research
<i>Input-Output</i>	\$9,000	North Central Computer Institute
<i>Input-Output</i>	\$7,500	North Central Regional Center for Rural Development
<i>Osage Co. Development</i>	\$3,800	Kansas Department of Commerce
<i>CDBG</i>	\$113,600	Ohio Department of Economic Development
<i>CDBG</i>	\$116,500	Ohio Department of Economic Development
<i>Jobs Bill</i>	\$6,500	Ohio Department of Resources
<i>Infrastructure</i>	\$18,000	Ohio Department of Economic Development
<i>CDBG</i>	\$265,000	Ohio Department of Economic Development

SERVICE ACTIVITIES

United States

Member, Mid-Continental Regional Science Association

Member, Community Development Society

Current editor of CD Practice for CDS.

Board member of the National Small Stores Institute

Co-chair of the Communications Committee of CDS in 1998 and 1999.

Book Review Editor of the Journal of the CD Society, 1997 to 1999

Past co-chair of the Awards Committee of the CD Society, 1994

Advisor for joint NACo and USDA Satellite Conference, March 1992

Member of the Southern Regional Science Association, 1992

Invited presentation by the USDA to address the state CRD leaders on retail trade Extension Programming

Member of the American Agricultural Economic Association, 1987-93

Multi-State

Mid-America and Its Future, member of conference planning committee and invited as a Speaker in 1992 Planning Committee in 1994 - 2000, 4-State Heartland Conference, Chair of Committee in 1997.

Kansas

Member of the planning committee, Rural Policy Symposium

Current president of the Kansas chapter of the Community Development Society

Member, Economic Development Committee of the KCCI

Colonel, Kansas Cavalry, by appointment of Governor Carlin, 1985 to 1990

Past member, Kansas Industrial Developers Association

Past member Kansas Leadership Forum (founding member)

Kansas State University

College of Agriculture's CCOP/EXCOP committee, 1999 and 2000

Ag Experiment Station Project, principal Extension Faculty. Project #R014 with Bettie Minshall,

Kansas Center for Rural Initiatives Leadership Council Departmental committees: social, seminar, reference room Chair, Rural and Community Development Forum (campus-wide group), 1997

Planning committee for the 1995, 1996, 1997, 1998, and 1999: Rural Policy Symposium

Co-editor of the first newsletter of the Rural and Community Development Forum, 1996

Fellow KSU Center for Leadership

Two Provost's committees: Integrated Rural Programming Committee, 1996/97; Strategic Planning Committee 1997/98.