

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW

ITEM	CHEYENNE		DECATUR	
	16 FARMS	10 OPERATORS	10 FARMS	10 OPERATORS
	PER FARM		PER FARM	
1 BEEF	23,244		87,687	
2 DAIRY	422-		10,355-	
3 SHEEP	588-			
4 SWINE			42-	
5 POULTRY	2,756			
6 OTHER LIVESTOCK	343-		4,332	
7 MILK PRODUCTS/EGG RECEIPTS				
8 LIVESTOCK INCOME	\$24,647		\$81,622	
9 GRAIN	109,964		74,500	
10 HAY AND FORAGE	8,333		10,187	
11 CASH CROPS	2,085		590	
12 CROP INS. PROCEEDS	14,816		22,758	
13 OTHER PRODUCT SALES	1,418		2,437	
14 GOVERNMENT PAYMENTS	72,514		60,449	
15 OTHER INCOME	10,482		16,877	
16 FEED PURCHASED	7,168-		7,801-	
17 VALUE OF FARM PRODUCTION	\$237,092		\$261,619	
18 HIRED LABOR	9,542		14,079	
19 MACHINERY REPAIRS	14,695		25,445	
20 IRRIGATION REPAIRS	2,203		306	
21 BUILDING REPAIRS	1,602		1,759	
22 INTEREST PAID	19,923		13,242	
23 SEED-OTHER CROP EXPENSE	13,146		22,781	
24 CROP INSURANCE	4,362		6,454	
25 FERTILIZER-LIME	18,708		35,212	
26 MACHINE HIRE	11,538		20,609	
27 ORGANIZATION FEE, PUBLICATION	2,863		3,015	
28 VET-MED-DRUGS	847		3,851	
29 CROP STORAGE-MARKETING	1,488		896	
30 LIVESTOCK MARKETING-BREEDING	830		1,580	
31 DAIRY EXPENSE	70			
32 GAS-FUEL-OIL	13,796		13,222	
33 IRRIGATION ENERGY	17,637		5,691	
34 REAL ESTATE TAXES	3,217		2,538	
35 PERSONAL PROPERTY TAX	198		3,247	
36 GENERAL FARM INSURANCE	4,058		2,697	
37 UTILITIES	2,721		3,503	
38 CASH FARM RENT	13,701		16,451	
39 HERBICIDE-INSERTICIDE	18,543		14,595	
40 CONSERVATION	185		273	
41 AUTO EXPENSE	1,239		919	
42 CASH OPERATING EXPENSE	\$177,113		\$212,364	
43 DEPRECIATION-MOTOR VEHICLES	9,518		8,819	
44 DEPRECIATION-MACHINERY	11,512		9,118	
45 DEPRECIATION-BUILDINGS	1,060		2,243	
46 TOTAL FARM EXPENSE	\$199,203		\$232,543	
47 NET FARM INCOME	\$37,889		\$29,076	
48 NET FARM INCOME/OPERATOR	\$56,131		\$26,922	
49 CRT-INTERM ASSET CHARGE - 8%	16,024		22,033	
50 LONG-TERM ASSET CHARGE - 8%	18,658		8,402	
51 UNPAID FAMILY LABOR	1,688		450	
52 INTEREST-UNPAID LABOR	\$36,369		\$30,885	
53 RETURN LABOR-MANAGEMENT	\$1,519		\$1,809-	
54 RETURN LABOR-MANAGEMENT/OPR.	\$2,251		\$1,675-	
55 RETURN TO CAPITAL	27,574		\$3,152	
56 % RETURN ON NET WORTH	1.69		2.58-	
57 EXPENSE/\$100 FARM PRODUCTION	\$84.02		\$88.89	
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	224,730	204,212	294,476	250,867
INTERMEDIATE ASSETS	149,504	167,679	123,934	123,249
LONG-TERM ASSETS	373,614	394,234	228,364	279,356
CURRENT LOANS	96,075	91,494	124,059	33,700
INTERMEDIATE LOANS	59,632	64,798	31,797	33,173
LONG-TERM LOANS	140,120	161,279	97,810	199,856
CURRENT ASSETS/CURRENT LOANS	2.34	2.23	2.37	7.44
CURRENT LOANS/CURRENT ASSETS	.43	.45	.42	.13
LONG-TERM LOAN/LONG-TERM ASSET	.38	.41	.43	.72
C & I LOANS/C & I ASSETS	.42	.42	.37	.18
TOTAL LOANS/TOTAL ASSETS	.40	.41	.39	.41
TOTAL LOANS/NET WORTH	.65	.71	.65	.69
NET WORTH/TOTAL ASSETS	.60	.59	.61	.59
%ISCC CHANGE OVERLAY	SUMMBK99			

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
CHEYENNE

DECATUR

SIZE

58	CURRENT-INTERMEDIATE ASSETS	366,098	389,734
59	LAND VALUE - OWNED	364,318	219,660
60	LAND VALUE - RENTED	841,017	956,595
61	BUILDINGS VALUE	10,366	21,358
62	TOTAL CAPITAL MANAGED	1,591,038	1,600,189
63	WORK DAYS	251	331

LABOR

64	NUMBER OF WORKERS	1.16	1.90
65	NUMBER OF OPERATORS	.68	1.08
66	CAPITAL MANAGED/WORKER	1,368,635	842,205
67	FARM PRODUCTION/WORKER	203,950	137,694
68	TOTAL ACRES/WORKER	2,060	1,221
69	CROP ACRES/WORKER	1,549	903
70	WORK DAYS/WORKER	216	174
71	NET INCOME/WORK DAY	150.80	87.91

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	2,357,094	1,481,656
73	VALUE OF FARM PRODUCTION	351,247	242,240
74	NET FARM INCOME	56,131	26,922

OTHER FACTORS

75	% CROP ACRES IRRIGATED	20.62	8.78
76	% TILLABLE LAND	75.19	73.96
77	CROP MACH COST/TOT EXPENSE(%)	33.36	31.78

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
78	TOTAL ACRES	2555	15	879	15	1933	2320	10	658	8	1993	9
79	IRRIGATED CROP ACRES	495	12	173	9	439	301	5	152	5	249	3
80	DRY CROP ACRES	1525	15	570	15	1102	1565	10	265	8	1503	9
81	TOTAL CROP ACRES	1921	15	673	15	1440	1716	10	360	8	1587	9
82	ACRES IN GRASS	917	10	319	9	1049	1713	9	274	7	1688	8
83	FARMSTEAD ACRES	31	11	24	9	31	103	6	77	6		

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE
84	CROP MACHINERY INVEST	136,809.33	1801	102,205.80	1716	1376
85	CROP MACHINERY COST	66,458.54	75.96	73,893.40	59.57	74.30
86	GROSS CROP VALUE	222,114.96	36.90	189,973.42	43.07	53.72
87	CROP PRODUCTION COSTS	163,059.57	115.62	185,276.71	110.73	138.10
			90.54		107.99	134.68

IRRIGATED CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
88	WHEAT	4	119	89	51.9								
89	CORN	10	319	151	173.7	304	165.5	5	164	85	134.4	131	140.0
90	GRAIN SORGHUM												
91	SOYBEANS	3	153			110	40.2						
92	BROME SEED												
93	ALFALFA HAY	3	109										
94	ALL SILAGE	5	51	33	15.2								
95	OTHER GRAIN												
96	OTHER HAY	5	178			142							
97	CASH CROPS												

DRYLAND CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
98	WHEAT	15	576	165	25.6	487	31.1	10	652	110	32.3	638	25.7
99	CORN	6	134	106	21.7	127		7	486	119	32.0	468	30.5
100	GRAIN SORGHUM							6	175			197	34.6
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY							5	103	67	3.0		
104	ALL SILAGE												
105	OTHER GRAIN												
106	OTHER HAY							3	63			56	
107	CASH CROPS	6	123			120							

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %				4	254	225	.89
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	7	114		6	202		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

%ISCC CHANGE_OVERLAY SUMMARY99

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
GOVE

GRAHAM

ITEM	6 FARMS ----- 4 OPERATORS		8 FARMS ----- 6 OPERATORS	
	PER FARM		PER FARM	
1 BEEF	80,925		45,120	
2 DAIRY				
3 SHEEP	12,348		113-	
4 SWINE			15,965	
5 POULTRY				
6 OTHER LIVESTOCK	279-		113	
7 MILK PRODUCTS/EGG RECEIPTS				
8 LIVESTOCK INCOME	\$92,993		\$61,085	
9 GRAIN	77,163		70,543	
10 HAY AND FORAGE	161		11,926	
11 CASH CROPS	1,870		1,766	
12 CROP INS. PROCEEDS	860		5,455	
13 OTHER PRODUCT SALES	331-		3,430	
14 GOVERNMENT PAYMENTS	41,156		56,168	
15 OTHER INCOME	7,052		26,820	
16 FEED PURCHASED	35,865-		8,479-	
17 VALUE OF FARM PRODUCTION	\$185,059		\$228,714	
18 HIRED LABOR	225		10,039	
19 MACHINERY REPAIRS	16,863		27,326	
20 IRRIGATION REPAIRS	1,619		2,103	
21 BUILDING REPAIRS	1,209		890	
22 INTEREST PAID	26,008		19,359	
23 SEED-OTHER CROP EXPENSE	18,240		17,526	
24 CROP INSURANCE	2,632		5,983	
25 FERTILIZER-LIME	22,989		35,039	
26 MACHINE HIRE	12,012		17,279	
27 ORGANIZATION FEE, PUBLICATION	3,808		3,045	
28 VET-MED-DRUGS	1,725		654	
29 CROP STORAGE-MARKETING	493		421	
30 LIVESTOCK MARKETING-BREEDING	2,094		6,769	
31 DAIRY EXPENSE				
32 GAS-FUEL-OIL	7,298		16,674	
33 IRRIGATION ENERGY	6,697		2,652	
34 REAL ESTATE TAXES	2,043		2,834	
35 PERSONAL PROPERTY TAX	235		197	
36 GENERAL FARM INSURANCE	2,856		2,935	
37 UTILITIES	2,821		3,809	
38 CASH FARM RENT	9,093		12,304	
39 HERBICIDE-INSERTICIDE	21,419		8,494	
40 CONSERVATION	85		222	
41 AUTO EXPENSE	1,314		1,527	
42 CASH OPERATING EXPENSE	\$163,778		\$198,081	
43 DEPRECIATION-MOTOR VEHICLES	6,158		6,885	
44 DEPRECIATION-MACHINERY	9,383		4,818	
45 DEPRECIATION-BUILDINGS	1,696		620	
46 TOTAL FARM EXPENSE	\$181,014		\$210,404	
47 NET FARM INCOME	\$4,045		\$18,309	
48 NET FARM INCOME/OPERATOR	\$6,067		\$22,193	
49 CRT-INTERM ASSET CHARGE - 8%	15,898		5,233	
50 LONG-TERM ASSET CHARGE - 8%	12,803		20,769	
51 UNPAID FAMILY LABOR				
52 INTEREST-UNPAID LABOR	\$28,701		\$26,002	
53 RETURN LABOR-MANAGEMENT	\$24,656-		\$7,692-	
54 RETURN LABOR-MANAGEMENT/OPR.	\$36,983-		\$9,324-	
55 RETURN TO CAPITAL	8,300		\$9,021	
56 % RETURN ON NET WORTH	4.93-		3.08-	
57 EXPENSE/\$100 FARM PRODUCTION	\$97.81		\$91.99	
ASSETS/LOANS/FINANCIAL RATIOS				
	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	271,406	261,951	134,213	133,279
INTERMEDIATE ASSETS	105,093	110,103	79,403	85,450
LONG-TERM ASSETS	276,326	277,398	367,084	368,169
CURRENT LOANS	117,637	135,088	56,149	47,464
INTERMEDIATE LOANS	66,545	31,207	86,941	90,184
LONG-TERM LOANS	114,520	119,132	107,003	109,025
CURRENT ASSETS/CURRENT LOANS	2.31	1.94	2.39	2.81
CURRENT LOANS/CURRENT ASSETS	.43	.52	.42	.36
LONG-TERM LOAN/LONG-TERM ASSET	.41	.43	.29	.30
C & I LOANS/C & I ASSETS	.49	.45	.67	.63
TOTAL LOANS/TOTAL ASSETS	.46	.44	.43	.42
TOTAL LOANS/NET WORTH	.84	.78	.76	.73
NET WORTH/TOTAL ASSETS	.54	.56	.57	.58
%ISCC CHANGE OVERLAY	SUMMBK99			

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
GOVE

GRAHAM

SIZE													
58	CURRENT-INTERMEDIATE ASSETS	376,579						208,433					
59	LAND VALUE - OWNED	250,413						358,200					
60	LAND VALUE - RENTED	385,000						624,563					
61	BUILDINGS VALUE	17,511						5,140					
62	TOTAL CAPITAL MANAGED	1,038,441						1,200,622					
63	WORK DAYS	227						293					
LABOR													
64	NUMBER OF WORKERS	.70						1.20					
65	NUMBER OF OPERATORS	.67						.83					
66	CAPITAL MANAGED/WORKER	1,483,488						1,000,518					
67	FARM PRODUCTION/WORKER	264,370						190,595					
68	TOTAL ACRES/WORKER	2,586						1,425					
69	CROP ACRES/WORKER	1,767						1,528					
70	WORK DAYS/WORKER	324						244					
71	NET INCOME/WORK DAY	17.83						62.54					
PER OPERATOR BASIS													
72	TOTAL CAPITAL MANAGED	1,557,662						1,455,299					
73	VALUE OF FARM PRODUCTION	277,588						277,229					
74	NET FARM INCOME	6,067						22,193					
OTHER FACTORS													
75	% CROP ACRES IRRIGATED	11.69						3.43					
76	% TILLABLE LAND	68.33						107.24					
77	CROP MACH COST/TOT EXPENSE(%)	31.87						27.63					
ACRES		TOTAL		OWNED		RENTED		TOTAL		OWNED		RENTED	
78	TOTAL ACRES	1811	6	935	5	1031	6	1710	8	905	7	2168	8
79	IRRIGATED CROP ACRES	217	4			217	3	168	3	101	3		
80	DRY CROP ACRES	1093	6	529	5	651	6	1771	8	611	7	1236	8
81	TOTAL CROP ACRES	1237	6	572	5	760	6	1834	8	654	7	1261	8
82	ACRES IN GRASS	624	5	418	4	362	4	1498	6	289	6	1451	5
83	FARMSTEAD ACRES												
CROP VALUE, COSTS, ACRES		TOTAL		PER CROP ACRE		PER HARV.ACRE		TOTAL		PER CROP ACRE		PER HARV.ACRE	
84	CROP MACHINERY INVEST	95,094.66		76.86		103.06		69,713.87		38.02		1238	56.30
85	CROP MACHINERY COST	57,685.36		46.63		62.51		58,142.85		31.71			46.96
86	GROSS CROP VALUE	166,428.27		134.52		180.36		187,006.15		101.98			151.04
87	CROP PRODUCTION COSTS	143,342.39		115.86		155.34		146,018.94		79.63			117.93
IRRIGATED CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
88	WHEAT												
89	CORN	3	189										
90	GRAIN SORGHUM												
91	SOYBEANS												
92	BROME SEED												
93	ALFALFA HAY												
94	ALL SILAGE	3	53										
95	OTHER GRAIN												
96	OTHER HAY												
97	CASH CROPS												
DRYLAND CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
98	WHEAT	6	438	261	33.1	264	30.4	8	542	246	33.6	408	31.6
99	CORN	4	301			231	72.7	5	257	92	54.5	184	65.4
100	GRAIN SORGHUM							6	208			121	57.2
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY												
104	ALL SILAGE												
105	OTHER GRAIN												
106	OTHER HAY							5	413	71		446	
107	CASH CROPS												
LIVESTOCK PRODUCTION		CNT		UNITS		PROD.		CNT		UNITS		PROD.	
108	BEEF COWS - CALF %	4		178		174		4		178		174	
109	EWES - % LAMB CROP												
110	LITTER-PIGS WEANED/LITTER												
111	DAIRY COWS-\$ INCOME/COW												
112	HENS - EGG \$ INCOME/HEN												
113	BEEF FEEDERS	7		108									
114	SHEEP FEEDERS												
115	SWINE FEEDERS												

%%ISCC CHANGE_OVERLAY SUMMARY99

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW

ITEM	LOGAN		NORTON	
	23 FARMS	16 OPERATORS	12 FARMS	11 OPERATORS
	PER FARM		PER FARM	
1 BEEF	37,406		62,944	
2 DAIRY			296-	
3 SHEEP			408	
4 SWINE				
5 POULTRY			55	
6 OTHER LIVESTOCK	917		217	
7 MILK PRODUCTS/EGG RECEIPTS				
8 LIVESTOCK INCOME	\$38,323		\$63,328	
9 GRAIN	80,197		92,461	
10 HAY AND FORAGE	3,074-		14,738	
11 CASH CROPS	3,384		2,155	
12 CROP INS. PROCEEDS	8,415		26,354	
13 OTHER PRODUCT SALES	1,164		2,166-	
14 GOVERNMENT PAYMENTS	42,022		64,919	
15 OTHER INCOME	16,501		14,939	
16 FEED PURCHASED	7,326-		5,793-	
17 VALUE OF FARM PRODUCTION	\$179,606		\$270,935	
18 HIRED LABOR	9,185		11,592	
19 MACHINERY REPAIRS	19,323		19,690	
20 IRRIGATION REPAIRS	374		1,377	
21 BUILDING REPAIRS	1,356		2,275	
22 INTEREST PAID	16,562		22,604	
23 SEED-OTHER CROP EXPENSE	9,638		11,942	
24 CROP INSURANCE	5,551		8,840	
25 FERTILIZER-LIME	23,069		29,889	
26 MACHINE HIRE	11,315		10,581	
27 ORGANIZATION FEE, PUBLICATION	2,333		5,701	
28 VET-MED-DRUGS	2,063		2,430	
29 CROP STORAGE-MARKETING	114		365	
30 LIVESTOCK MARKETING-BREEDING	728		1,180	
31 DAIRY EXPENSE			1,910	
32 GAS-FUEL-OIL	11,360		14,327	
33 IRRIGATION ENERGY	1,813		1,953	
34 REAL ESTATE TAXES	4,385		6,091	
35 PERSONAL PROPERTY TAX	131		564	
36 GENERAL FARM INSURANCE	3,068		3,404	
37 UTILITIES	2,566		3,404	
38 CASH FARM RENT	8,072		11,190	
39 HERBICIDE-INSERTICIDE	15,455		18,441	
40 CONSERVATION	33		207	
41 AUTO EXPENSE	1,089		1,285	
42 CASH OPERATING EXPENSE	\$149,582		\$191,241	
43 DEPRECIATION-MOTOR VEHICLES	8,936		8,540	
44 DEPRECIATION-MACHINERY	8,453		5,117	
45 DEPRECIATION-BUILDINGS	477		1,025	
46 TOTAL FARM EXPENSE	\$167,448		\$205,923	
47 NET FARM INCOME	\$12,158		\$65,012	
48 NET FARM INCOME/OPERATOR	\$16,948		\$67,254	
49 CRT-INTERM ASSET CHARGE - 8%	16,013		16,573	
50 LONG-TERM ASSET CHARGE - 8%	23,827		25,584	
51 UNPAID FAMILY LABOR	1,467		2,813	
52 INTEREST-UNPAID LABOR	\$41,308		\$44,969	
53 RETURN LABOR-MANAGEMENT	\$29,150-		\$20,042	
54 RETURN LABOR-MANAGEMENT/OPR.	\$40,633-		\$20,733	
55 RETURN TO CAPITAL	1,963		\$43,699	
56 % RETURN ON NET WORTH	2.81-		3.87	
57 EXPENSE/\$100 FARM PRODUCTION	\$93.23		\$76.00	

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	211,059	178,384	240,650	234,884
INTERMEDIATE ASSETS	130,022	144,941	131,838	141,457
LONG-TERM ASSETS	396,403	421,442	405,870	497,563
CURRENT LOANS	76,501	81,637	95,718	78,430
INTERMEDIATE LOANS	34,370	29,592	66,356	58,385
LONG-TERM LOANS	100,346	121,812	129,043	134,786
CURRENT ASSETS/CURRENT LOANS	2.76	2.19	2.51	2.99
CURRENT LOANS/CURRENT ASSETS	.36	.46	.40	.33
LONG-TERM LOAN/LONG-TERM ASSET	.25	.29	.32	.27
C & I LOANS/C & I ASSETS	.33	.34	.44	.36
TOTAL LOANS/TOTAL ASSETS	.29	.31	.37	.31
TOTAL LOANS/NET WORTH	.40	.46	.60	.45
NET WORTH/TOTAL ASSETS	.71	.69	.63	.69
%ISCC CHANGE_OVERLAY SUMBCK99				

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
LOGAN

NORTON

SIZE

58	CURRENT-INTERMEDIATE ASSETS	315,824	364,469
59	LAND VALUE - OWNED	398,211	433,502
60	LAND VALUE - RENTED	729,070	698,586
61	BUILDINGS VALUE	5,359	11,025
62	TOTAL CAPITAL MANAGED	1,453,816	1,514,771
63	WORK DAYS	255	300

LABOR

64	NUMBER OF WORKERS	1.11	1.43
65	NUMBER OF OPERATORS	.72	.97
66	CAPITAL MANAGED/WORKER	1,306,163	1,056,817
67	FARM PRODUCTION/WORKER	161,365	189,025
68	TOTAL ACRES/WORKER	2,847	2,149
69	CROP ACRES/WORKER	1,766	1,256
70	WORK DAYS/WORKER	229	209
71	NET INCOME/WORK DAY	47.75	216.85

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	2,026,532	1,567,005
73	VALUE OF FARM PRODUCTION	250,360	280,278
74	NET FARM INCOME	16,948	67,254

OTHER FACTORS

75	% CROP ACRES IRRIGATED	2.30	4.66
76	% TILLABLE LAND	62.03	58.42
77	CROP MACH COST/TOT EXPENSE(%)	33.27	28.56

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT	
78	TOTAL ACRES	3169	23	1374	20	2390	19	3081	12	1415	12	1817	11
79	IRRIGATED CROP ACRES	130	8	110	4	100	6	252	4	93	4		
80	DRY CROP ACRES	1921	23	773	20	1595	18	1716	12	706	11	1166	11
81	TOTAL CROP ACRES	1966	23	795	20	1628	18	1800	12	739	11	1224	11
82	ACRES IN GRASS	1494	18	845	13	994	16	1366	11	786	11	798	8
83	FARMSTEAD ACRES	88	9	84	7	50	4	49	7	34	6	46	3

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE
84	CROP MACHINERY INVEST	111,630.33	1966	109,310.16	1800	1260
85	CROP MACHINERY COST	55,715.81	56.78	58,817.16	60.74	86.75
86	GROSS CROP VALUE	156,032.31	28.34	223,962.20	32.68	46.68
87	CROP PRODUCTION COSTS	128,805.08	79.37	157,511.61	124.44	177.74
			65.52		87.52	125.00

IRRIGATED CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
88	WHEAT											
89	CORN	5	96	100	179.9	60	41.3	3	279	88		
90	GRAIN SORGHUM											
91	SOYBEANS											
92	BROME SEED											
93	ALFALFA HAY											
94	ALL SILAGE											
95	OTHER GRAIN											
96	OTHER HAY	6	56			54						
97	CASH CROPS											

DRYLAND CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
98	WHEAT	22	859	363	27.0	727	30.1	12	695	346	34.8	475	36.3
99	CORN	11	539	422	52.1	424	36.2	8	406	178	49.0	295	36.9
100	GRAIN SORGHUM	16	183	106	43.3	195	37.1	4	209	90	30.6	142	40.8
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY	3	47					7	89	69	3.5	71	3.7
104	ALL SILAGE												
105	OTHER GRAIN												
106	OTHER HAY	10	211	100		218		7	123	82		73	
107	CASH CROPS	4	279			291							

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %	3	121	113	5	188	152	.81
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	17	209		9	145		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

%ISCC CHANGE_OVERLAY SUMMARY99

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
PHILLIPS

RAWLINS

ITEM	6 FARMS		7 OPERATORS		19 FARMS		13 OPERATORS	
	PER FARM		PER FARM		PER FARM		PER FARM	
1 BEEF		50,487				59,746		
2 DAIRY							34	
3 SHEEP				275				
4 SWINE				3,790				
5 POULTRY				17				
6 OTHER LIVESTOCK								
7 MILK PRODUCTS/EGG RECEIPTS								
8 LIVESTOCK INCOME		\$54,569				\$59,780		
9 GRAIN		41,636				104,673		
10 HAY AND FORAGE		4,721				4,304		
11 CASH CROPS		3,824				7,056		
12 CROP INS. PROCEEDS		3,051				19,115		
13 OTHER PRODUCT SALES		447				3,870		
14 GOVERNMENT PAYMENTS		26,916				72,551		
15 OTHER INCOME		3,034				8,540		
16 FEED PURCHASED		4,787-				13,489-		
17 VALUE OF FARM PRODUCTION		\$133,411				\$266,401		
18 HIRED LABOR		1,176				7,513		
19 MACHINERY REPAIRS		10,142				13,114		
20 IRRIGATION REPAIRS						729		
21 BUILDING REPAIRS		132				873		
22 INTEREST PAID		7,590				18,647		
23 SEED-OTHER CROP EXPENSE		5,813				13,216		
24 CROP INSURANCE		2,070				5,367		
25 FERTILIZER-LIME		6,374				25,244		
26 MACHINE HIRE		1,877				17,034		
27 ORGANIZATION FEE, PUBLICATION		888				1,979		
28 VET-MED-DRUGS		822				2,025		
29 CROP STORAGE-MARKETING		1,454				1,296		
30 LIVESTOCK MARKETING-BREEDING		2,219				1,071		
31 DAIRY EXPENSE								
32 GAS-FUEL-OIL		6,943				9,624		
33 IRRIGATION ENERGY		141				11,360		
34 REAL ESTATE TAXES		1,694				3,375		
35 PERSONAL PROPERTY TAX		451				473		
36 GENERAL FARM INSURANCE		1,770				5,655		
37 UTILITIES		1,108				1,866		
38 CASH FARM RENT		6,029				26,227		
39 HERBICIDE-INSERTICIDE		14,344				21,274		
40 CONSERVATION		50				30		
41 AUTO EXPENSE		676				1,365		
42 CASH OPERATING EXPENSE		\$73,764				\$189,359		
43 DEPRECIATION-MOTOR VEHICLES		4,826				13,226		
44 DEPRECIATION-MACHINERY		5,727				8,878		
45 DEPRECIATION-BUILDINGS		675				854		
46 TOTAL FARM EXPENSE		\$84,991				\$212,317		
47 NET FARM INCOME		\$48,419				\$54,084		
48 NET FARM INCOME/OPERATOR		\$39,797				\$73,928		
49 CRT-INTERM ASSET CHARGE - 8%		16,261				21,445		
50 LONG-TERM ASSET CHARGE - 8%		9,794				22,141		
51 UNPAID FAMILY LABOR		750				3,671		
52 INTEREST-UNPAID LABOR		\$26,805				\$47,257		
53 RETURN LABOR-MANAGEMENT		\$21,614				\$6,827		
54 RETURN LABOR-MANAGEMENT/OPR.		\$17,765				\$9,332		
55 RETURN TO CAPITAL		11,367				\$35,965		
56 % RETURN ON NET WORTH		1.09				3.10		
57 EXPENSE/\$100 FARM PRODUCTION		\$63.71				\$79.70		
ASSETS/LOANS/FINANCIAL RATIOS								
		JANUARY 1		DECEMBER 31		JANUARY 1		DECEMBER 31
CURRENT ASSETS		167,205		189,894		248,290		224,899
INTERMEDIATE ASSETS		85,279		92,029		162,293		170,410
LONG-TERM ASSETS		152,457		153,116		374,719		398,567
CURRENT LOANS		23,931		38,415		66,559		68,082
INTERMEDIATE LOANS		14,981		9,777		60,882		50,120
LONG-TERM LOANS		33,344		27,367		107,356		112,393
CURRENT ASSETS/CURRENT LOANS		6.99		4.94		3.73		3.30
CURRENT LOANS/CURRENT ASSETS		.14		.20		.27		.30
LONG-TERM LOAN/LONG-TERM ASSET		.22		.18		.29		.28
C & I LOANS/C & I ASSETS		.15		.17		.31		.30
TOTAL LOANS/TOTAL ASSETS		.18		.17		.30		.29
TOTAL LOANS/NET WORTH		.22		.21		.43		.41
NET WORTH/TOTAL ASSETS		.82		.83		.70		.71
%ISCC CHANGE OVERLAY		SUMMBK99						

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
PHILLIPS

RAWLINS

SIZE													
58	CURRENT-INTERMEDIATE ASSETS	249,937						398,007					
59	LAND VALUE - OWNED	142,000						369,403					
60	LAND VALUE - RENTED	528,825						1,016,608					
61	BUILDINGS VALUE	7,458						8,945					
62	TOTAL CAPITAL MANAGED	931,548						1,801,257					
63	WORK DAYS	198						307					
LABOR													
64	NUMBER OF WORKERS	1.23						1.17					
65	NUMBER OF OPERATORS	1.22						.73					
66	CAPITAL MANAGED/WORKER	755,309						1,534,704					
67	FARM PRODUCTION/WORKER	108,171						226,978					
68	TOTAL ACRES/WORKER	1,747						3,013					
69	CROP ACRES/WORKER	818						1,826					
70	WORK DAYS/WORKER	161						262					
71	NET INCOME/WORK DAY	244.27						175.90					
PER OPERATOR BASIS													
72	TOTAL CAPITAL MANAGED	765,656						2,462,150					
73	VALUE OF FARM PRODUCTION	109,653						364,145					
74	NET FARM INCOME	39,797						73,928					
OTHER FACTORS													
75	% CROP ACRES IRRIGATED	.73						8.93					
76	% TILLABLE LAND	46.79						60.60					
77	CROP MACH COST/TOT EXPENSE(%)	34.91						32.61					
ACRES		TOTAL		OWNED		RENTED		TOTAL		OWNED		RENTED	
78	TOTAL ACRES	2155	6	793	3	1759	6	3536	19	1151	16	2868	17
79	IRRIGATED CROP ACRES							519	7	279	4	420	6
80	DRY CROP ACRES	1001	6	260	3	871	6	1951	19	558	16	1656	17
81	TOTAL CROP ACRES	1009	6	260	3	879	6	2143	19	627	16	1804	17
82	ACRES IN GRASS	1269	5	383	3	1039	5	1530	17	672	12	1496	12
83	FARMSTEAD ACRES	179	3	150	3			50	9	53	6	26	5
CROP VALUE, COSTS, ACRES		TOTAL		PER CROP ACRE		PER HARV.ACRE		TOTAL		PER CROP ACRE		PER HARV.ACRE	
84	CROP MACHINERY INVEST	65,575.66		65.02		77.79		144,230.69		67.32		100.38	
85	CROP MACHINERY COST	29,668.97		29.42		35.19		69,241.67		32.32		48.19	
86	GROSS CROP VALUE	113,421.49		112.47		134.54		240,124.09		112.07		167.12	
87	CROP PRODUCTION COSTS	65,926.11		65.37		78.20		167,698.16		78.27		116.71	
IRRIGATED CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
88	WHEAT							4	630			456	141.0
89	CORN												
90	GRAIN SORGHUM												
91	SOYBEANS												
92	BROME SEED												
93	ALFALFA HAY												
94	ALL SILAGE												
95	OTHER GRAIN												
96	OTHER HAY												
97	CASH CROPS												
DRYLAND CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
98	WHEAT	6	384			344	43.5	19	854	228	30.7	814	32.8
99	CORN							6	623	182	19.7	602	37.4
100	GRAIN SORGHUM	6	252			278	48.0	7	190	120	20.8	146	35.1
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY	6	81	58	2.1	62	2.0	5	112	50	2.3	137	3.2
104	ALL SILAGE												
105	OTHER GRAIN												
106	OTHER HAY	4	47			33		7	71	37		71	
107	CASH CROPS	4	57			62		4	234	128			
LIVESTOCK PRODUCTION		CNT		UNITS		PROD.		CNT		UNITS		PROD.	
108	BEEF COWS - CALF %												
109	EWES - % LAMB CROP												
110	LITTER-PIGS WEANED/LITTER												
111	DAIRY COWS-\$ INCOME/COW												
112	HENS - EGG \$ INCOME/HEN												
113	BEEF FEEDERS	6		90				8		641			
114	SHEEP FEEDERS												
115	SWINE FEEDERS												

%ISCC CHANGE_OVERLAY SUMMARY99

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
ROOKS

SHERIDAN
12 FARMS ----- 11 OPERATORS

ITEM	ROOKS		SHERIDAN	
	8 FARMS	6 OPERATORS	12 FARMS	11 OPERATORS
	PER FARM		PER FARM	
1 BEEF	53,863		139,850	
2 DAIRY	2,063		1,924	
3 SHEEP				
4 SWINE	14		15-	
5 POULTRY				
6 OTHER LIVESTOCK	2,944		4,212-	
7 MILK PRODUCTS/EGG RECEIPTS			17,346	
8 LIVESTOCK INCOME	\$58,883		\$154,894	
9 GRAIN	47,259		155,362	
10 HAY AND FORAGE	19,907		3,897	
11 CASH CROPS	4,226		7,794	
12 CROP INS. PROCEEDS	1,309		20,403	
13 OTHER PRODUCT SALES	420		2,974	
14 GOVERNMENT PAYMENTS	29,272		86,025	
15 OTHER INCOME	7,040		20,821	
16 FEED PURCHASED	10,185-		61,748-	
17 VALUE OF FARM PRODUCTION	\$158,131		\$390,422	
18 HIRED LABOR	2,508		8,415	
19 MACHINERY REPAIRS	11,794		30,045	
20 IRRIGATION REPAIRS	199		1,789	
21 BUILDING REPAIRS	508		1,170	
22 INTEREST PAID	11,074		35,453	
23 SEED-OTHER CROP EXPENSE	4,159		25,227	
24 CROP INSURANCE	2,104		13,160	
25 FERTILIZER-LIME	8,188		32,181	
26 MACHINE HIRE	7,105		37,302	
27 ORGANIZATION FEE, PUBLICATION	1,306		3,535	
28 VET-MED-DRUGS	3,108		4,893	
29 CROP STORAGE-MARKETING	2,859		3,494	
30 LIVESTOCK MARKETING-BREEDING	2,454		1,828	
31 DAIRY EXPENSE			835	
32 GAS-FUEL-OIL	7,353		11,322	
33 IRRIGATION ENERGY			27,513	
34 REAL ESTATE TAXES	2,580		2,853	
35 PERSONAL PROPERTY TAX	340		293	
36 GENERAL FARM INSURANCE	2,830		3,422	
37 UTILITIES	2,165		4,159	
38 CASH FARM RENT	13,098		26,991	
39 HERBICIDE-INSERTICIDE	13,101		37,359	
40 CONSERVATION	554		1,179	
41 AUTO EXPENSE	1,413		1,864	
42 CASH OPERATING EXPENSE	\$100,802		\$316,281	
43 DEPRECIATION-MOTOR VEHICLES	7,733		11,836	
44 DEPRECIATION-MACHINERY	6,848		10,777	
45 DEPRECIATION-BUILDINGS	1,091		1,401	
46 TOTAL FARM EXPENSE	\$116,474		\$340,295	
47 NET FARM INCOME	\$41,657		\$50,126	
48 NET FARM INCOME/OPERATOR	\$50,493		\$53,232	
49 CRT-INTERM ASSET CHARGE - 8%	21,027		17,616	
50 LONG-TERM ASSET CHARGE - 8%	16,051		12,512	
51 UNPAID FAMILY LABOR			1,313	
52 INTEREST-UNPAID LABOR	\$37,078		\$31,441	
53 RETURN LABOR-MANAGEMENT	\$4,579		\$18,686	
54 RETURN LABOR-MANAGEMENT/OPR.	\$5,550		\$19,843	
55 RETURN TO CAPITAL	20,281		\$45,586	
56 % RETURN ON NET WORTH	1.93		2.50	
57 EXPENSE/\$100 FARM PRODUCTION	\$73.66		\$87.16	
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	242,152	256,173	361,535	388,147
INTERMEDIATE ASSETS	105,385	151,019	187,123	193,976
LONG-TERM ASSETS	257,914	259,828	389,546	390,140
CURRENT LOANS	55,934	70,155	232,220	284,665
INTERMEDIATE LOANS	26,778	49,442	73,085	45,715
LONG-TERM LOANS	61,019	55,459	224,083	242,809
CURRENT ASSETS/CURRENT LOANS	4.33	3.65	1.56	1.36
CURRENT LOANS/CURRENT ASSETS	.23	.27	.64	.73
LONG-TERM LOAN/LONG-TERM ASSET	.24	.21	.58	.62
C & I LOANS/C & I ASSETS	.24	.29	.56	.57
TOTAL LOANS/TOTAL ASSETS	.24	.26	.56	.59
TOTAL LOANS/NET WORTH	.31	.36	1.29	1.44
NET WORTH/TOTAL ASSETS	.76	.74	.44	.41
%ISCC CHANGE OVERLAY	SUMMBK99			

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
ROOKS

SHERIDAN

SIZE

58	CURRENT-INTERMEDIATE ASSETS	364,938	561,637
59	LAND VALUE - OWNED	246,156	367,782
60	LAND VALUE - RENTED	539,914	806,676
61	BUILDINGS VALUE	8,480	13,469
62	TOTAL CAPITAL MANAGED	1,163,723	1,758,156
63	WORK DAYS	231	407

LABOR

64	NUMBER OF WORKERS	.83	1.32
65	NUMBER OF OPERATORS	.83	.94
66	CAPITAL MANAGED/WORKER	1,410,574	1,335,308
67	FARM PRODUCTION/WORKER	191,674	296,523
68	TOTAL ACRES/WORKER	3,096	1,495
69	CROP ACRES/WORKER	1,395	1,050
70	WORK DAYS/WORKER	280	309
71	NET INCOME/WORK DAY	180.37	123.09

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	1,410,574	1,867,068
73	VALUE OF FARM PRODUCTION	191,674	414,607
74	NET FARM INCOME	50,493	53,232

OTHER FACTORS

75	% CROP ACRES IRRIGATED		35.14
76	% TILLABLE LAND	45.05	70.26
77	CROP MACH COST/TOT EXPENSE(%)	32.69	28.13

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT	
78	TOTAL ACRES	2554	8	1059	7	1628	8	1968	12	768	10	1449	11
79	IRRIGATED CROP ACRES							530	11	334	6	383	10
80	DRY CROP ACRES	1151	8	479	7	975	6	897	12	266	10	736	11
81	TOTAL CROP ACRES	1151	8	479	7	975	6	1383	12	467	10	1084	11
82	ACRES IN GRASS	1594	7	569	7	1025	7	612	11	412	7	481	8
83	FARMSTEAD ACRES	13	5	13	5			32	9	20	6	29	6

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE	
84	CROP MACHINERY INVEST	82,287.24	1151	767	146,302.91	1383	1194
85	CROP MACHINERY COST	38,070.36	71.52	107.29	95,720.92	105.81	122.52
86	GROSS CROP VALUE	128,361.64	33.09	49.64	334,929.15	69.23	80.16
87	CROP PRODUCTION COSTS	78,075.02	97.62	146.45	254,019.33	242.23	280.48
			67.86	101.80		183.72	212.73

IRRIGATED CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
88	WHEAT						10	480	297	160.3	377	187.0
89	CORN											
90	GRAIN SORGHUM											
91	SOYBEANS						3	141			100	53.9
92	BROME SEED											
93	ALFALFA HAY											
94	ALL SILAGE						3	74			51	19.8
95	OTHER GRAIN											
96	OTHER HAY											
97	CASH CROPS											

DRYLAND CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
98	WHEAT	7	482	159	36.1	402	34.9	12	306	105	34.1	273	36.6
99	CORN							12	258	132	63.0	243	50.5
100	GRAIN SORGHUM	5	134	83	32.7	84	48.2	3	296				
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY	3	123	68	2.6								
104	ALL SILAGE	3	72										
105	OTHER GRAIN												
106	OTHER HAY	4	152	92		110		6	50			34	
107	CASH CROPS												

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD./UNIT	CNT	UNITS	PROD.	PROD./UNIT	
108	BEEF COWS - CALF %	3	260	248	.95	3	125	114	.91
109	EWES - % LAMB CROP								
110	LITTER-PIGS WEANED/LITTER								
111	DAIRY COWS-\$ INCOME/COW								
112	HENS - EGG \$ INCOME/HEN								
113	BEEF FEEDERS	6	161			6	883		
114	SHEEP FEEDERS								
115	SWINE FEEDERS								

%ISCC CHANGE_OVERLAY SUMMARY99

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
SHERMAN

THOMAS
27 FARMS ----- 20 OPERATORS

ITEM	PER FARM		PER FARM	
	41 FARMS	29 OPERATORS	27 FARMS	20 OPERATORS
1 BEEF	28,160		22,239	
2 DAIRY			163-	
3 SHEEP	13-			
4 SWINE	4-		78	
5 POULTRY	1			
6 OTHER LIVESTOCK	706		103	
7 MILK PRODUCTS/EGG RECEIPTS				
8 LIVESTOCK INCOME	\$28,851		\$22,257	
9 GRAIN	107,581		101,578	
10 HAY AND FORAGE	6,905		4,514	
11 CASH CROPS	15,801		16,047	
12 CROP INS. PROCEEDS	6,309		19,517	
13 OTHER PRODUCT SALES	2,030		1,848-	
14 GOVERNMENT PAYMENTS	67,100		66,957	
15 OTHER INCOME	17,304		4,924	
16 FEED PURCHASED	8,709-		6,061-	
17 VALUE OF FARM PRODUCTION	\$243,172		\$227,885	
18 HIRED LABOR	7,315		7,469	
19 MACHINERY REPAIRS	16,373		16,547	
20 IRRIGATION REPAIRS	2,978		2,649	
21 BUILDING REPAIRS	2,176		1,399	
22 INTEREST PAID	21,329		20,696	
23 SEED-OTHER CROP EXPENSE	17,602		12,955	
24 CROP INSURANCE	4,063		5,256	
25 FERTILIZER-LIME	22,733		19,802	
26 MACHINE HIRE	21,365		19,333	
27 ORGANIZATION FEE, PUBLICATION	2,808		2,250	
28 VET-MED-DRUGS	1,530		742	
29 CROP STORAGE-MARKETING	218		791	
30 LIVESTOCK MARKETING-BREEDING	1,397		506	
31 DAIRY EXPENSE	387		124	
32 GAS-FUEL-OIL	11,616		11,774	
33 IRRIGATION ENERGY	19,192		15,166	
34 REAL ESTATE TAXES	3,719		3,792	
35 PERSONAL PROPERTY TAX	562		413	
36 GENERAL FARM INSURANCE	4,466		3,651	
37 UTILITIES	2,707		2,092	
38 CASH FARM RENT	4,268		8,569	
39 HERBICIDE-INSERTICIDE	13,636		20,779	
40 CONSERVATION	117		114	
41 AUTO EXPENSE	958		1,073	
42 CASH OPERATING EXPENSE	\$183,515		\$177,940	
43 DEPRECIATION-MOTOR VEHICLES	10,638		10,206	
44 DEPRECIATION-MACHINERY	8,879		7,207	
45 DEPRECIATION-BUILDINGS	797		871	
46 TOTAL FARM EXPENSE	\$203,829		\$196,225	
47 NET FARM INCOME	\$39,342		\$31,660	
48 NET FARM INCOME/OPERATOR	\$54,129		\$41,903	
49 CRT-INTERM ASSET CHARGE - 8%	18,248		13,632	
50 LONG-TERM ASSET CHARGE - 8%	33,774		22,461	
51 UNPAID FAMILY LABOR	2,415		2,917	
52 INTEREST-UNPAID LABOR	\$54,437		\$39,010	
53 RETURN LABOR-MANAGEMENT	\$15,095-		\$7,350-	
54 RETURN LABOR-MANAGEMENT/OPR.	\$20,768-		\$9,728-	
55 RETURN TO CAPITAL	28,210		\$20,064	
56 % RETURN ON NET WORTH	1.03		.13-	
57 EXPENSE/\$100 FARM PRODUCTION	\$83.82		\$86.11	
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	222,662	207,713	179,038	145,464
INTERMEDIATE ASSETS	157,233	162,319	131,390	138,837
LONG-TERM ASSETS	533,886	539,970	441,043	431,473
CURRENT LOANS	98,605	89,984	72,085	79,275
INTERMEDIATE LOANS	35,739	41,282	50,246	30,431
LONG-TERM LOANS	120,196	109,303	169,757	141,231
CURRENT ASSETS/CURRENT LOANS	2.26	2.31	2.48	1.83
CURRENT LOANS/CURRENT ASSETS	.44	.43	.40	.54
LONG-TERM LOAN/LONG-TERM ASSET	.23	.20	.38	.33
C & I LOANS/C & I ASSETS	.35	.35	.39	.39
TOTAL LOANS/TOTAL ASSETS	.28	.26	.39	.35
TOTAL LOANS/NET WORTH	.39	.36	.64	.54
NET WORTH/TOTAL ASSETS	.72	.74	.61	.65
%ISCC CHANGE OVERLAY	SUMMBK99			

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
SHERMAN

THOMAS

SIZE													
58	CURRENT-INTERMEDIATE ASSETS	367,656						292,231					
59	LAND VALUE - OWNED	509,178						423,369					
60	LAND VALUE - RENTED	593,356						701,491					
61	BUILDINGS VALUE	9,402						7,973					
62	TOTAL CAPITAL MANAGED	1,497,941						1,429,979					
63	WORK DAYS	271						234					
LABOR													
64	NUMBER OF WORKERS	1.16						1.20					
65	NUMBER OF OPERATORS	.73						.76					
66	CAPITAL MANAGED/WORKER	1,292,959						1,195,339					
67	FARM PRODUCTION/WORKER	209,896						190,492					
68	TOTAL ACRES/WORKER	1,987						1,698					
69	CROP ACRES/WORKER	1,529						1,399					
70	WORK DAYS/WORKER	234						195					
71	NET INCOME/WORK DAY	145.39						135.58					
PER OPERATOR BASIS													
72	TOTAL CAPITAL MANAGED	2,060,925						1,892,620					
73	VALUE OF FARM PRODUCTION	334,565						301,613					
74	NET FARM INCOME	54,129						41,903					
OTHER FACTORS													
75	% CROP ACRES IRRIGATED	25.74						17.33					
76	% TILLABLE LAND	76.97						82.41					
77	CROP MACH COST/TOT EXPENSE(%)	35.30						34.94					
ACRES		TOTAL		OWNED		RENTED		TOTAL		OWNED		RENTED	
78	TOTAL ACRES	2359	40	1298	34	1396	36	2031	27	920	24	1259	26
79	IRRIGATED CROP ACRES	603	31	393	20	470	23	489	16	287	11	312	15
80	DRY CROP ACRES	1419	38	712	33	951	32	1384	27	605	23	938	25
81	TOTAL CROP ACRES	1862	39	951	33	1213	34	1674	27	742	23	1125	25
82	ACRES IN GRASS	850	25	730	17	553	16	657	14	397	12	633	7
83	FARMSTEAD ACRES	24	20	19	18	29	5	64	7	37	7	64	3
CROP VALUE, COSTS, ACRES		TOTAL		PER CROP ACRE		PER HARV.ACRE		TOTAL		PER CROP ACRE		PER HARV.ACRE	
84	CROP MACHINERY INVEST	137,432.77		1771	77.58	1260	109.05	117,454.50		1674	70.18	1219	96.35
85	CROP MACHINERY COST	71,947.29			40.62		57.09	68,557.27			40.96		56.24
86	GROSS CROP VALUE	272,396.18			146.27		205.60	206,362.60			123.30		169.29
87	CROP PRODUCTION COSTS	172,534.57			97.40		136.91	165,576.86			98.93		135.83
IRRIGATED CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
88	WHEAT	13	178	185	64.8	152	43.6	6	188	182	58.7	97	49.6
89	CORN	25	374	266	186.5	282	168.3	15	327	201	129.9	207	144.5
90	GRAIN SORGHUM												
91	SOYBEANS	16	210	150	45.8	168	36.6	8	244	168	31.4	139	40.0
92	BROME SEED												
93	ALFALFA HAY	10	109	74	3.5	121	4.4						
94	ALL SILAGE	6	89			51	11.4						
95	OTHER GRAIN												
96	OTHER HAY	8	202	140		264							
97	CASH CROPS	9	102	110		66							
DRYLAND CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
98	WHEAT	36	526	249	32.1	386	32.4	27	524	245	26.8	360	27.3
99	CORN	23	370	288	48.3	246	32.6	19	214	168	34.9	182	28.5
100	GRAIN SORGHUM	10	253	141	44.5	192	38.8	12	310	194	43.9	215	37.6
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY												
104	ALL SILAGE												
105	OTHER GRAIN												
106	OTHER HAY	9	89	94				11	146	163		61	
107	CASH CROPS	9	169	75		127		4	213			137	
LIVESTOCK PRODUCTION		CNT		UNITS		PROD.		CNT		UNITS		PROD.	
108	BEEF COWS - CALF %	4		69		65	.95						
109	EWES - % LAMB CROP												
110	LITTER-PIGS WEANED/LITTER												
111	DAIRY COWS-\$ INCOME/COW												
112	HENS - EGG \$ INCOME/HEN												
113	BEEF FEEDERS	19		233				12		128			
114	SHEEP FEEDERS												
115	SWINE FEEDERS												

%ISCC CHANGE_OVERLAY SUMMARY99

INCOME AND EXPENSE ANALYSIS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
TREGO

WALLACE
42 FARMS ----- 35 OPERATORS

ITEM	TREGO		WALLACE	
	6 FARMS	4 OPERATORS	42 FARMS	35 OPERATORS
	PER FARM		PER FARM	
1 BEEF	76,540		83,138	
2 DAIRY			29-	
3 SHEEP			253	
4 SWINE			157-	
5 POULTRY			56	
6 OTHER LIVESTOCK	108-		46-	
7 MILK PRODUCTS/EGG RECEIPTS			155	
8 LIVESTOCK INCOME	\$76,431		\$83,371	
9 GRAIN	38,434		159,369	
10 HAY AND FORAGE	2,639		8,987	
11 CASH CROPS			25,961	
12 CROP INS. PROCEEDS	1,035		8,161	
13 OTHER PRODUCT SALES	809-		5,922	
14 GOVERNMENT PAYMENTS	17,229		96,454	
15 OTHER INCOME	13,103		17,189	
16 FEED PURCHASED	23,562-		22,499-	
17 VALUE OF FARM PRODUCTION	\$124,499		\$382,915	
18 HIRED LABOR	4,365		18,410	
19 MACHINERY REPAIRS	13,219		24,440	
20 IRRIGATION REPAIRS			4,238	
21 BUILDING REPAIRS	1,214		2,503	
22 INTEREST PAID	7,125		27,911	
23 SEED-OTHER CROP EXPENSE	2,421		28,602	
24 CROP INSURANCE	2,431		6,340	
25 FERTILIZER-LIME	5,179		30,525	
26 MACHINE HIRE	1,676		21,238	
27 ORGANIZATION FEE, PUBLICATION	1,983		4,060	
28 VET-MED-DRUGS	2,635		1,934	
29 CROP STORAGE-MARKETING	610		2,748	
30 LIVESTOCK MARKETING-BREEDING	821		1,403	
31 DAIRY EXPENSE			303	
32 GAS-FUEL-OIL	6,149		21,890	
33 IRRIGATION ENERGY			35,307	
34 REAL ESTATE TAXES	2,924		1,840	
35 PERSONAL PROPERTY TAX	496		1,694	
36 GENERAL FARM INSURANCE	2,095		6,095	
37 UTILITIES	1,262		2,713	
38 CASH FARM RENT	7,546		33,674	
39 HERBICIDE-INSERTICIDE	7,926		29,533	
40 CONSERVATION	382		225	
41 AUTO EXPENSE	1,111		1,551	
42 CASH OPERATING EXPENSE	\$73,569		\$309,179	
43 DEPRECIATION-MOTOR VEHICLES	8,198		14,488	
44 DEPRECIATION-MACHINERY	2,176		14,378	
45 DEPRECIATION-BUILDINGS	855		852	
46 TOTAL FARM EXPENSE	\$84,798		\$338,896	
47 NET FARM INCOME	\$39,701		\$44,018	
48 NET FARM INCOME/OPERATOR	\$49,627		\$52,522	
49 CRT-INTERM ASSET CHARGE - 8%	13,129		25,676	
50 LONG-TERM ASSET CHARGE - 8%	9,622		24,814	
51 UNPAID FAMILY LABOR	1,125		5,250	
52 INTEREST-UNPAID LABOR	\$23,876		\$55,740	
53 RETURN LABOR-MANAGEMENT	\$15,825		\$11,721-	
54 RETURN LABOR-MANAGEMENT/OPR.	\$19,781		\$13,986-	
55 RETURN TO CAPITAL	14,506		\$30,903	
56 % RETURN ON NET WORTH	2.47		.46	
57 EXPENSE/\$100 FARM PRODUCTION	\$68.11		\$88.50	
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	157,967	156,676	390,412	376,089
INTERMEDIATE ASSETS	81,170	84,402	202,353	232,423
LONG-TERM ASSETS	162,825	212,464	380,970	423,867
CURRENT LOANS	56,992	24,942	163,747	187,062
INTERMEDIATE LOANS	17,051	24,358	76,379	93,970
LONG-TERM LOANS	49,000	85,737	96,215	88,268
CURRENT ASSETS/CURRENT LOANS	2.77	6.28	2.38	2.01
CURRENT LOANS/CURRENT ASSETS	.36	.16	.42	.50
LONG-TERM LOAN/LONG-TERM ASSET	.30	.40	.25	.21
C & I LOANS/C & I ASSETS	.31	.20	.41	.46
TOTAL LOANS/TOTAL ASSETS	.31	.30	.35	.36
TOTAL LOANS/NET WORTH	.44	.42	.53	.56
NET WORTH/TOTAL ASSETS	.69	.70	.65	.64
%ISCC CHANGE OVERLAY	SUMMBK99			

ANALYSIS OF THE FARM BUSINESS
**BY COUNTY

2000 KANSAS FARM MANAGEMENT ASSOCIATION, NW
TREGO

WALLACE

SIZE													
58	CURRENT-INTERMEDIATE ASSETS	226,298						594,786					
59	LAND VALUE - OWNED	173,983						372,680					
60	LAND VALUE - RENTED	758,738						1,023,791					
61	BUILDINGS VALUE	8,177						8,833					
62	TOTAL CAPITAL MANAGED	1,172,680						2,020,996					
63	WORK DAYS	183						404					
LABOR													
64	NUMBER OF WORKERS	1.18						1.75					
65	NUMBER OF OPERATORS	.80						.84					
66	CAPITAL MANAGED/WORKER	990,998						1,154,855					
67	FARM PRODUCTION/WORKER	105,211						218,808					
68	TOTAL ACRES/WORKER	1,420						1,431					
69	CROP ACRES/WORKER	678						889					
70	WORK DAYS/WORKER	154						231					
71	NET INCOME/WORK DAY	217.32						109.05					
PER OPERATOR BASIS													
72	TOTAL CAPITAL MANAGED	1,465,850						2,411,416					
73	VALUE OF FARM PRODUCTION	155,624						456,887					
74	NET FARM INCOME	49,627						52,522					
OTHER FACTORS													
75	% CROP ACRES IRRIGATED	47.74						48.45					
76	% TILLABLE LAND	25.76						62.13					
77	CROP MACH COST/TOT EXPENSE(%)	25.76						28.80					
ACRES		TOTAL		OWNED		RENTED		TOTAL		OWNED		RENTED	
78	TOTAL ACRES	1681	6	531	6	1150	6	2504	42	1356	32	1765	35
79	IRRIGATED CROP ACRES							1055	30	436	20	1043	22
80	DRY CROP ACRES	963	5	356	5	758	4	1342	40	598	30	1117	32
81	TOTAL CROP ACRES	963	5	356	5	758	4	1634	40	833	32	1209	32
82	ACRES IN GRASS	850	6	209	6	770	5	1408	28	819	20	1213	19
83	FARMSTEAD ACRES	33	5	29	5			29	14	28	13		
CROP VALUE, COSTS, ACRES		TOTAL		PER CROP ACRE		PER HARV.ACRE		TOTAL		PER CROP ACRE		PER HARV.ACRE	
84	CROP MACHINERY INVEST	63,408.28		802	79.03	566	112.05	190,755.44		1556	122.60	1424	133.95
85	CROP MACHINERY COST	21,839.90			27.22		38.59	97,596.73			62.72		68.54
86	GROSS CROP VALUE	85,599.12			88.91		126.05	384,649.40			235.44		257.25
87	CROP PRODUCTION COSTS	48,457.25			60.40		85.63	262,982.61			169.01		184.67
IRRIGATED CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
88	WHEAT							23	266	150	41.7	254	52.3
89	CORN							30	677	282	159.2	666	171.5
90	GRAIN SORGHUM												
91	SOYBEANS												
92	BROME SEED												
93	ALFALFA HAY							8	61	50	4.3	48	4.0
94	ALL SILAGE							6	50			44	21.6
95	OTHER GRAIN												
96	OTHER HAY							7	199	292		74	
97	CASH CROPS							16	246	173		207	
DRYLAND CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
98	WHEAT	4	468	160	34.3	308	30.1	38	464	212	23.6	433	23.8
99	CORN	3	97					12	275	191	34.3	296	22.0
100	GRAIN SORGHUM	4	193	74	42.6	182	68.0	3	330			252	
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY							3	40				
104	ALL SILAGE							4	69			73	4.5
105	OTHER GRAIN												
106	OTHER HAY							11	113	52		155	
107	CASH CROPS							8	404	226		526	
LIVESTOCK PRODUCTION		CNT		UNITS		PROD.		CNT		UNITS		PROD.	
108	BEEF COWS - CALF %	4		119		111	.93						
109	EWES - % LAMB CROP												
110	LITTER-PIGS WEANED/LITTER												
111	DAIRY COWS-\$ INCOME/COW												
112	HENS - EGG \$ INCOME/HEN												
113	BEEF FEEDERS			5	212			23	273				
114	SHEEP FEEDERS												
115	SWINE FEEDERS												

%%ISCC CHANGE_OVERLAY SUMMARY99