

INCOME AND EXPENSE ANALYSIS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** - 500000 ***
 25 FARMS ----- 12 OPERATORS

*** 500001 - 750000 ***
 30 FARMS ----- 16 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	9,082	13,652
2 DAIRY	7	5,707
3 SHEEP		2,018
4 SWINE	1,027	
5 POULTRY	2,330	1-
6 OTHER LIVESTOCK	1,190-	972
7 MILK PRODUCTS/EGG RECEIPTS		
8 FEED PURCHASED	2,340-	5,515-
9 LIVESTOCK INCOME	\$8,916	\$16,832
10 GRAIN	17,461	43,145
11 HAY AND FORAGE	6,377	6,053
12 CASH CROPS	1,518	2,424
13 CROP INS. PROCEEDS	2,922	4,257
14 OTHER PRODUCT SALES	2,684	2,360
15 GOVERNMENT PAYMENTS	11,882	18,205
16 OTHER INCOME	9,730	9,636
17 VALUE OF FARM PRODUCTION	\$61,489	\$102,913
18 HIRED LABOR	926	1,002
19 MACHINERY REPAIRS	6,949	9,770
20 IRRIGATION REPAIRS	654	313
21 BUILDING REPAIRS	1,173	757
22 INTEREST PAID	3,380	9,662
23 SEED-OTHER CROP EXPENSE	2,931	5,003
24 CROP INSURANCE	1,151	2,143
25 FERTILIZER-LIME	4,361	7,592
26 MACHINE HIRE	3,420	5,938
27 ORGANIZATION FEE, PUBLICATION	1,108	1,500
28 VET-MED-DRUGS	361	674
29 CROP STORAGE-MARKETING	55	999
30 LIVESTOCK MARKETING-BREEDING	385	737
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	4,459	5,041
33 IRRIGATION ENERGY	1,636	1,324
34 REAL ESTATE TAXES	1,573	1,540
35 PERSONAL PROPERTY TAX	276	204
36 GENERAL FARM INSURANCE	1,267	2,230
37 UTILITIES	1,166	1,594
38 CASH FARM RENT	922	3,782
39 HERBICIDE-INSECTICIDE	3,228	7,953
40 CONSERVATION	184	50
41 AUTO EXPENSE	745	757
42 CASH OPERATING EXPENSE	\$42,311	\$70,563
43 DEPRECIATION-MOTOR VEHICLES	4,301	5,671
44 DEPRECIATION-MACHINERY	2,772	4,320
45 DEPRECIATION-BUILDINGS	298	633
46 TOTAL FARM EXPENSE	\$49,682	\$81,186
47 NET FARM INCOME	\$11,807	\$21,727
48 NET FARM INCOME/OPERATOR	\$23,426	\$39,504
49 CRT-INTERM ASSET CHARGE - 8%	4,919	7,342
50 LONG-TERM ASSET CHARGE - 8%	7,832	10,464
51 UNPAID FAMILY LABOR	450	1,575
52 INTEREST-UNPAID LABOR	\$13,201	\$19,381
53 RETURN LABOR-MANAGEMENT	\$1,394-	\$2,346
54 RETURN LABOR-MANAGEMENT/OPR.	\$2,767-	\$4,266
55 RETURN TO CAPITAL	1,997-	\$9,529
56 % RETURN ON EQUITY	3.37-	.06-
57 EXPENSE/\$100 FARM PRODUCTION	\$80.80	\$78.89

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	41,030	52,893	74,072	104,333
INTERMEDIATE ASSETS	44,547	48,557	65,712	70,928
LONG-TERM ASSETS	137,556	136,442	191,077	194,130
CURRENT LOANS	9,980	8,305	28,126	42,886
INTERMEDIATE LOANS	21,107	24,653	30,443	29,993
LONG-TERM LOANS	33,385	44,819	63,617	59,992
CURRENT ASSETS/CURRENT LOANS	4.11	6.37	2.63	2.43
CURRENT LOANS/CURRENT ASSETS	.24	.16	.38	.41
LONG-TERM LOAN/LONG-TERM ASSET	.24	.33	.33	.31
C & I LOANS/C & I ASSETS	.36	.32	.42	.42
TOTAL LOANS/TOTAL ASSETS	.29	.33	.37	.36
TOTAL LOANS/EQUITY	.41	.49	.59	.56
EQUITY/TOTAL ASSETS	.71	.67	.63	.64

%%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** - 500000 ***

*** 500001 - 750000 ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	93,513	157,497
59	LAND VALUE - OWNED	131,354	182,092
60	LAND VALUE - RENTED	63,130	285,905
61	BUILDINGS VALUE	2,941	6,189
62	TOTAL CAPITAL MANAGED	293,642	636,006
63	WORK DAYS	76	123

LABOR

64	NUMBER OF WORKERS	.56	.65
65	NUMBER OF OPERATORS	.50	.55
66	CAPITAL MANAGED/WORKER	528,134	973,478
67	FARM PRODUCTION/WORKER	110,592	157,521
68	TOTAL ACRES/WORKER	1,205	1,699
69	CROP ACRES/WORKER	863	1,092
70	WORK DAYS/WORKER	137	188
71	NET INCOME/WORK DAY	155.43	176.77

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	582,624	1,156,374
73	VALUE OF FARM PRODUCTION	122,002	187,115
74	NET FARM INCOME	23,426	39,504

OTHER FACTORS

75	% CROP ACRES IRRIGATED	9.11	8.59
76	% TILLABLE LAND	71.66	64.30
77	CROP MACH COST/TOT EXPENSE(%)	36.50	32.95

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
78	TOTAL ACRES	670	25	448	19	549	1110	30	522	26	758	26
79	IRRIGATED CROP ACRES	219	5	178	4		142	13	126	7	137	7
80	NON-IRRIGATED CROP ACRES	454	24	302	18	421	652	30	281	24	493	26
81	TOTAL CROP ACRES	480	25	323	19	451	714	30	318	24	530	26
82	ACRES IN GRASS	288	16	164	14	385	558	20	355	15	487	12
83	FARMSTEAD ACRES	24	6	19	4		45	16	39	16	22	4

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE	
84	CROP MACHINERY INVEST	41,658.56	86.80	130.06	62,112.91	87.04	117.69
85	CROP MACHINERY COST	18,136.44	37.79	56.62	26,753.28	37.49	50.69
86	GROSS CROP VALUE	53,534.98	111.55	167.13	82,291.08	115.31	155.92
87	CROP PRODUCTION COSTS	37,239.64	77.60	116.26	59,582.68	83.49	112.89

IRRIGATED CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
88	WHEAT											
89	CORN	3	100				11	112	72	159.4	145	152.2
90	GRAIN SORGHUM											
91	SOYBEANS						4	37				
92	BROME SEED											
93	ALFALFA HAY	3	197	157	4.3							
94	ALL SILAGE											
95	OTHER GRAIN											
96	OTHER HAY											
97	CASH CROPS											

NON-IRRIGATED CROP

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
98	WHEAT	22	171	130	38.9	152	35.4	29	247	100	38.3	216	33.2
99	CORN	4	114	63	70.5			12	158	86	64.2	121	71.9
100	GRAIN SORGHUM	11	107	64	72.6	116	69.5	17	129	104	72.6	104	55.3
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY	3	40										
104	ALL SILAGE							6	68	34	5.4	91	12.9
105	OTHER GRAIN												
106	OTHER HAY	8	88	73		53		9	159	100		132	
107	CASH CROPS	3	163					7	123			113	

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %				3	49	35	.70
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	10	30		9	51		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

INCOME AND EXPENSE ANALYSIS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 750001 - 1000000 ***
 20 FARMS ----- 14 OPERATORS

*** 1000001 - 1375000 ***
 36 FARMS ----- 29 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	35,378	20,420
2 DAIRY	758-	1,783
3 SHEEP		169
4 SWINE		3
5 POULTRY		11
6 OTHER LIVESTOCK		705
7 MILK PRODUCTS/EGG RECEIPTS		6,796
8 FEED PURCHASED	13,292-	6,467-
9 LIVESTOCK INCOME	\$21,328	\$23,419
10 GRAIN	47,417	81,493
11 HAY AND FORAGE	5,260	16,572
12 CASH CROPS	9,253	12,579
13 CROP INS. PROCEEDS	5,954	8,511
14 OTHER PRODUCT SALES	314	1,323
15 GOVERNMENT PAYMENTS	27,275	38,064
16 OTHER INCOME	11,276	11,852
17 VALUE OF FARM PRODUCTION	\$128,077	\$193,813
18 HIRED LABOR	3,542	2,458
19 MACHINERY REPAIRS	11,278	18,107
20 IRRIGATION REPAIRS	501	1,626
21 BUILDING REPAIRS	534	864
22 INTEREST PAID	12,034	17,288
23 SEED-OTHER CROP EXPENSE	6,302	10,948
24 CROP INSURANCE	3,990	4,963
25 FERTILIZER-LIME	8,017	18,186
26 MACHINE HIRE	10,261	14,905
27 ORGANIZATION FEE, PUBLICATION	2,435	2,473
28 VET-MED-DRUGS	1,506	953
29 CROP STORAGE-MARKETING	685	827
30 LIVESTOCK MARKETING-BREEDING	402	941
31 DAIRY EXPENSE		221
32 GAS-FUEL-OIL	6,916	9,715
33 IRRIGATION ENERGY	1,828	7,762
34 REAL ESTATE TAXES	2,379	2,438
35 PERSONAL PROPERTY TAX	780	654
36 GENERAL FARM INSURANCE	2,675	2,453
37 UTILITIES	2,030	2,529
38 CASH FARM RENT	9,072	9,162
39 HERBICIDE-INSECTICIDE	9,656	15,527
40 CONSERVATION	144	214
41 AUTO EXPENSE	1,097	1,156
42 CASH OPERATING EXPENSE	\$98,063	\$146,370
43 DEPRECIATION-MOTOR VEHICLES	6,710	7,109
44 DEPRECIATION-MACHINERY	3,151	7,702
45 DEPRECIATION-BUILDINGS	323	1,046
46 TOTAL FARM EXPENSE	\$108,246	\$162,226
47 NET FARM INCOME	\$19,831	\$31,587
48 NET FARM INCOME/OPERATOR	\$27,735	\$38,678
49 CRT-INTERM ASSET CHARGE - 8%	9,825	11,145
50 LONG-TERM ASSET CHARGE - 8%	11,917	17,884
51 UNPAID FAMILY LABOR	1,463	1,938
52 INTEREST-UNPAID LABOR	\$23,205	\$30,966
53 RETURN LABOR-MANAGEMENT	\$3,374-	\$621
54 RETURN LABOR-MANAGEMENT/OPR.	\$4,720-	\$761
55 RETURN TO CAPITAL	5,236	\$16,539
56 % RETURN ON EQUITY	2.50-	.20-
57 EXPENSE/\$100 FARM PRODUCTION	\$84.52	\$83.70

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	116,280	129,766	126,862	138,907
INTERMEDIATE ASSETS	75,078	77,714	108,840	117,917
LONG-TERM ASSETS	224,102	226,958	337,012	359,655
CURRENT LOANS	45,910	57,344	58,073	65,368
INTERMEDIATE LOANS	23,843	26,106	29,143	61,318
LONG-TERM LOANS	80,083	73,047	123,507	126,067
CURRENT ASSETS/CURRENT LOANS	2.53	2.26	2.18	2.12
CURRENT LOANS/CURRENT ASSETS	.39	.44	.46	.47
LONG-TERM LOAN/LONG-TERM ASSET	.36	.32	.37	.35
C & I LOANS/C & I ASSETS	.36	.40	.37	.49
TOTAL LOANS/TOTAL ASSETS	.36	.36	.37	.41
TOTAL LOANS/EQUITY	.56	.56	.58	.69
EQUITY/TOTAL ASSETS	.64	.64	.63	.59

%%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 750001 - 1000000 ***

*** 1000001 - 1375000 ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	199,419	246,263
59	LAND VALUE - OWNED	215,580	333,109
60	LAND VALUE - RENTED	469,246	596,902
61	BUILDINGS VALUE	3,663	9,492
62	TOTAL CAPITAL MANAGED	894,195	1,191,499
63	WORK DAYS	164	228

LABOR

64	NUMBER OF WORKERS	.89	.99
65	NUMBER OF OPERATORS	.72	.82
66	CAPITAL MANAGED/WORKER	1,004,714	1,198,155
67	FARM PRODUCTION/WORKER	143,907	194,896
68	TOTAL ACRES/WORKER	2,270	1,976
69	CROP ACRES/WORKER	1,280	1,150
70	WORK DAYS/WORKER	185	229
71	NET INCOME/WORK DAY	120.57	138.47

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	1,250,623	1,458,978
73	VALUE OF FARM PRODUCTION	179,129	237,323
74	NET FARM INCOME	27,735	38,678

OTHER FACTORS

75	% CROP ACRES IRRIGATED	5.07	15.19
76	% TILLABLE LAND	56.38	58.19
77	CROP MACH COST/TOT EXPENSE(%)	32.54	34.76

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT	
78	TOTAL ACRES	2020	20	589	19	1461	20	1965	36	717	33	1385	34
79	IRRIGATED CROP ACRES	144	8	182	3	102	6	329	19	216	13	246	14
80	NON-IRRIGATED CROP ACRES	1081	20	396	18	805	18	970	36	332	32	714	34
81	TOTAL CROP ACRES	1139	20	427	18	839	18	1143	36	420	32	815	34
82	ACRES IN GRASS	1079	16	298	11	933	15	1151	23	350	21	1063	18
83	FARMSTEAD ACRES	32	11	26	9	30	4	154	20	180	16	35	6

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE	
ACRES		1139	817		1143	924	
84	CROP MACHINERY INVEST	68,855.73	60.45	84.32	103,456.23	90.48	112.01
85	CROP MACHINERY COST	35,219.17	30.92	43.13	56,389.08	49.31	61.05
86	GROSS CROP VALUE	124,885.79	104.15	145.29	184,076.94	160.98	199.30
87	CROP PRODUCTION COSTS	75,482.37	66.26	92.44	127,319.69	111.34	137.85

IRRIGATED CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
88	WHEAT	6	83	77	45.0	90	54.3					
89	CORN	6	69	63	137.9	57	153.0					
90	GRAIN SORGHUM											
91	SOYBEANS	3	123									
92	BROME SEED											
93	ALFALFA HAY											
94	ALL SILAGE											
95	OTHER GRAIN											
96	OTHER HAY											
97	CASH CROPS											

NON-IRRIGATED CROP

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
98	WHEAT	18	467	176	35.0	330	32.2					
99	CORN	7	171	100	56.9	201	50.0					
100	GRAIN SORGHUM	13	248	127	62.9	180	73.2					
101	SOYBEANS											
102	BROME SEED											
103	ALFALFA HAY	4	66									
104	ALL SILAGE											
105	OTHER GRAIN											
106	OTHER HAY	11	103	64		86						
107	CASH CROPS	3	264									

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %	8	89	82	6	132	114	.86
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	13	111		14	99		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

INCOME AND EXPENSE ANALYSIS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 1375001 - 1750000 ***
 32 FARMS ----- 25 OPERATORS

*** 1750001 - 2125000 ***
 21 FARMS ----- 18 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	41,328	39,848
2 DAIRY		
3 SHEEP	76	288
4 SWINE	43	
5 POULTRY	4-	
6 OTHER LIVESTOCK	1,368-	35-
7 MILK PRODUCTS/EGG RECEIPTS	25	
8 FEED PURCHASED	10,755-	14,259-
9 LIVESTOCK INCOME	\$29,345	\$25,842
10 GRAIN	112,774	118,977
11 HAY AND FORAGE	15,021	17,207
12 CASH CROPS	15,193	24,722
13 CROP INS. PROCEEDS	11,466	13,087
14 OTHER PRODUCT SALES	124-	4,050
15 GOVERNMENT PAYMENTS	57,408	57,075
16 OTHER INCOME	11,563	19,258
17 VALUE OF FARM PRODUCTION	\$252,643	\$280,218
18 HIRED LABOR	8,776	7,166
19 MACHINERY REPAIRS	19,417	23,226
20 IRRIGATION REPAIRS	1,932	1,601
21 BUILDING REPAIRS	1,676	1,007
22 INTEREST PAID	24,350	22,247
23 SEED-OTHER CROP EXPENSE	15,986	16,688
24 CROP INSURANCE	6,114	7,093
25 FERTILIZER-LIME	24,559	24,219
26 MACHINE HIRE	16,073	17,696
27 ORGANIZATION FEE, PUBLICATION	3,497	3,067
28 VET-MED-DRUGS	2,208	1,352
29 CROP STORAGE-MARKETING	2,093	1,415
30 LIVESTOCK MARKETING-BREEDING	954	2,360
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	11,825	14,739
33 IRRIGATION ENERGY	13,072	16,194
34 REAL ESTATE TAXES	3,549	3,286
35 PERSONAL PROPERTY TAX	778	521
36 GENERAL FARM INSURANCE	4,119	5,089
37 UTILITIES	2,845	3,269
38 CASH FARM RENT	14,107	13,724
39 HERBICIDE-INSECTICIDE	20,033	21,135
40 CONSERVATION	494	123
41 AUTO EXPENSE	1,150	690
42 CASH OPERATING EXPENSE	\$199,608	\$207,905
43 DEPRECIATION-MOTOR VEHICLES	12,329	10,148
44 DEPRECIATION-MACHINERY	11,105	12,055
45 DEPRECIATION-BUILDINGS	1,026	1,999
46 TOTAL FARM EXPENSE	\$224,067	\$232,107
47 NET FARM INCOME	\$28,576	\$48,112
48 NET FARM INCOME/OPERATOR	\$36,001	\$55,210
49 CRT-INTERM ASSET CHARGE - 8%	21,632	22,733
50 LONG-TERM ASSET CHARGE - 8%	26,823	26,299
51 UNPAID FAMILY LABOR	2,320	5,679
52 INTEREST-UNPAID LABOR	\$50,776	\$54,711
53 RETURN LABOR-MANAGEMENT	\$22,200-	\$6,599-
54 RETURN LABOR-MANAGEMENT/OPR.	\$27,969-	\$7,573-
55 RETURN TO CAPITAL	20,006	\$28,213
56 % RETURN ON EQUITY	.71-	.97
57 EXPENSE/\$100 FARM PRODUCTION	\$88.69	\$82.83

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	262,411	277,516	278,694	274,528
INTERMEDIATE ASSETS	178,242	179,762	179,505	192,685
LONG-TERM ASSETS	448,869	478,135	433,880	456,144
CURRENT LOANS	111,496	118,551	118,549	113,451
INTERMEDIATE LOANS	48,642	78,194	65,395	60,038
LONG-TERM LOANS	132,786	123,631	102,657	129,892
CURRENT ASSETS/CURRENT LOANS	2.35	2.34	2.35	2.42
CURRENT LOANS/CURRENT ASSETS	.42	.43	.43	.41
LONG-TERM LOAN/LONG-TERM ASSET	.30	.26	.24	.28
C & I LOANS/C & I ASSETS	.36	.43	.40	.37
TOTAL LOANS/TOTAL ASSETS	.33	.34	.32	.33
TOTAL LOANS/EQUITY	.49	.52	.47	.49
EQUITY/TOTAL ASSETS	.67	.66	.68	.67

%%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 1375001 - 1750000 ***

*** 1750001 - 2125000 ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	448,997	462,885
59	LAND VALUE - OWNED	438,693	418,396
60	LAND VALUE - RENTED	675,273	1,015,146
61	BUILDINGS VALUE	10,556	17,344
62	TOTAL CAPITAL MANAGED	1,587,772	1,923,043
63	WORK DAYS	282	338

LABOR

64	NUMBER OF WORKERS	1.21	1.45
65	NUMBER OF OPERATORS	.79	.87
66	CAPITAL MANAGED/WORKER	1,316,287	1,324,062
67	FARM PRODUCTION/WORKER	209,445	192,937
68	TOTAL ACRES/WORKER	2,111	2,394
69	CROP ACRES/WORKER	1,331	1,426
70	WORK DAYS/WORKER	234	233
71	NET INCOME/WORK DAY	101.38	142.40

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	2,000,342	2,206,770
73	VALUE OF FARM PRODUCTION	318,291	321,562
74	NET FARM INCOME	36,001	55,210

OTHER FACTORS

75	% CROP ACRES IRRIGATED	22.35	18.79
76	% TILLABLE LAND	63.07	59.57
77	CROP MACH COST/TOT EXPENSE(%)	32.94	32.40

ACRES	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
78	TOTAL ACRES	2546	32	1216	27	1677	3478	21	1516	16	2439	20
79	IRRIGATED CROP ACRES	499	23	305	15	384	545	15	266	10	551	10
80	NON-IRRIGATED CROP ACRES	1247	32	578	26	858	1682	21	643	16	1318	19
81	TOTAL CROP ACRES	1606	32	754	26	1096	2072	21	809	16	1608	19
82	ACRES IN GRASS	1184	25	644	20	880	1712	17	933	12	1120	16
83	FARMSTEAD ACRES	37	13	32	11	35	47	9	21	6	74	4

CROP VALUE, COSTS, ACRES	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE	
ACRES		1606	1266		2072	1519	
84	CROP MACHINERY INVEST	164,343.93	102.33	129.79	169,264.19	81.71	111.44
85	CROP MACHINERY COST	73,809.70	45.96	58.29	75,199.06	36.30	49.51
86	GROSS CROP VALUE	259,629.34	161.66	205.04	278,847.94	134.60	183.59
87	CROP PRODUCTION COSTS	177,876.75	110.76	140.47	184,639.74	89.13	121.56

IRRIGATED CROPS	AVE.		OWNED		RENTED		AVE.		OWNED		RENTED		
	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	
88	WHEAT	12	172	110	62.9	204	49.1	9	169	99	41.4	171	51.3
89	CORN	18	339	236	184.0	292	165.4	11	300	170	187.8	307	162.1
90	GRAIN SORGHUM							3	70			70	115.9
91	SOYBEANS	9	141	133	59.3	78	45.1	8	201	141	59.3	174	58.7
92	BROME SEED												
93	ALFALFA HAY	6	88	31	4.4	145	6.1	3	96				
94	ALL SILAGE	4	53			53	19.1						
95	OTHER GRAIN												
96	OTHER HAY	9	91	152		60		8	123	148		80	
97	CASH CROPS	7	125	91		102		3	212			212	

NON-IRRIGATED CROP	AVE.		OWNED		RENTED		AVE.		OWNED		RENTED		
	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	
98	WHEAT	31	509	270	34.2	368	36.4	20	646	219	32.4	542	33.9
99	CORN	14	213	139	66.3	173	53.1	9	417	221	69.7	405	58.7
100	GRAIN SORGHUM	15	312	154	82.8	289	53.8	9	252	140	55.8	175	59.8
101	SOYBEANS							3	55				
102	BROME SEED												
103	ALFALFA HAY	4	26					5	44	58	2.4		
104	ALL SILAGE	6	94	128	12.9								
105	OTHER GRAIN							3	121				
106	OTHER HAY	15	174	95		157		12	124	101		97	
107	CASH CROPS	8	208	83		221		8	245			221	

LIVESTOCK PRODUCTION	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT	
108	BEEF COWS - CALF %	10	121	105		7	131	119	.87
109	EWES - % LAMB CROP								
110	LITTER-PIGS WEANED/LITTER								
111	DAIRY COWS-\$ INCOME/COW								
112	HENS - EGG \$ INCOME/HEN								
113	BEEF FEEDERS	20	121		15	123			
114	SHEEP FEEDERS								
115	SWINE FEEDERS								

INCOME AND EXPENSE ANALYSIS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 2125001 - 2500000 ***
 27 FARMS ----- 23 OPERATORS

*** 2500001 - ***
 31 FARMS ----- 36 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	53,918	124,842
2 DAIRY	17-	
3 SHEEP		
4 SWINE	9-	12-
5 POULTRY		1
6 OTHER LIVESTOCK	1,159	272
7 MILK PRODUCTS/EGG RECEIPTS		26
8 FEED PURCHASED	16,703-	48,822-
9 LIVESTOCK INCOME	\$38,348	\$76,308
10 GRAIN	164,618	308,872
11 HAY AND FORAGE	19,417	5,655
12 CASH CROPS	22,111	48,683
13 CROP INS. PROCEEDS	20,466	18,067
14 OTHER PRODUCT SALES	2,325	424-
15 GOVERNMENT PAYMENTS	67,428	131,079
16 OTHER INCOME	24,684	31,339
17 VALUE OF FARM PRODUCTION	\$359,398	\$619,581
18 HIRED LABOR	16,709	34,806
19 MACHINERY REPAIRS	22,914	38,306
20 IRRIGATION REPAIRS	3,175	7,207
21 BUILDING REPAIRS	2,035	3,944
22 INTEREST PAID	37,142	43,557
23 SEED-OTHER CROP EXPENSE	24,351	44,529
24 CROP INSURANCE	10,545	15,617
25 FERTILIZER-LIME	37,501	70,587
26 MACHINE HIRE	34,057	50,157
27 ORGANIZATION FEE, PUBLICATION	3,738	7,469
28 VET-MED-DRUGS	2,711	4,988
29 CROP STORAGE-MARKETING	2,810	2,726
30 LIVESTOCK MARKETING-BREEDING	3,331	3,269
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	17,091	29,085
33 IRRIGATION ENERGY	23,760	37,704
34 REAL ESTATE TAXES	4,284	5,674
35 PERSONAL PROPERTY TAX	1,234	2,099
36 GENERAL FARM INSURANCE	6,048	10,564
37 UTILITIES	3,451	7,980
38 CASH FARM RENT	11,828	53,508
39 HERBICIDE-INSECTICIDE	33,414	55,498
40 CONSERVATION	163	749
41 AUTO EXPENSE	1,106	1,984
42 CASH OPERATING EXPENSE	\$303,400	\$532,007
43 DEPRECIATION-MOTOR VEHICLES	14,152	25,918
44 DEPRECIATION-MACHINERY	14,831	24,830
45 DEPRECIATION-BUILDINGS	1,208	3,457
46 TOTAL FARM EXPENSE	\$333,591	\$586,212
47 NET FARM INCOME	\$25,807	\$33,368
48 NET FARM INCOME/OPERATOR	\$29,905	\$28,654
49 CRT-INTERM ASSET CHARGE - 8%	27,124	50,509
50 LONG-TERM ASSET CHARGE - 8%	41,431	56,174
51 UNPAID FAMILY LABOR	5,083	3,847
52 INTEREST-UNPAID LABOR	\$73,639	\$110,530
53 RETURN LABOR-MANAGEMENT	\$47,832-	\$77,162-
54 RETURN LABOR-MANAGEMENT/OPR.	\$55,427-	\$66,261-
55 RETURN TO CAPITAL	24,062	\$25,579
56 % RETURN ON EQUITY	1.52-	1.34-
57 EXPENSE/\$100 FARM PRODUCTION	\$92.82	\$94.61

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	348,474	323,066	691,560	658,218
INTERMEDIATE ASSETS	232,559	238,094	348,511	370,521
LONG-TERM ASSETS	717,211	730,454	912,156	923,749
CURRENT LOANS	179,204	158,531	255,832	317,658
INTERMEDIATE LOANS	67,635	58,854	128,106	104,476
LONG-TERM LOANS	207,206	204,690	212,759	218,802
CURRENT ASSETS/CURRENT LOANS	1.94	2.04	2.70	2.07
CURRENT LOANS/CURRENT ASSETS	.51	.49	.37	.48
LONG-TERM LOAN/LONG-TERM ASSET	.29	.28	.23	.24
C & I LOANS/C & I ASSETS	.41	.38	.37	.41
TOTAL LOANS/TOTAL ASSETS	.34	.32	.31	.33
TOTAL LOANS/EQUITY	.53	.48	.44	.49
EQUITY/TOTAL ASSETS	.65	.67	.69	.67

%%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY CAPITAL MANAGED

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 2125001 - 2500000 ***

*** 2500001 - ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	571,190	1,034,405
59	LAND VALUE - OWNED	677,414	848,128
60	LAND VALUE - RENTED	1,017,087	1,947,801
61	BUILDINGS VALUE	20,241	36,725
62	TOTAL CAPITAL MANAGED	2,312,109	3,900,158
63	WORK DAYS	421	682

LABOR

64	NUMBER OF WORKERS	1.69	2.46
65	NUMBER OF OPERATORS	.86	1.16
66	CAPITAL MANAGED/WORKER	1,366,016	1,582,525
67	FARM PRODUCTION/WORKER	212,336	251,401
68	TOTAL ACRES/WORKER	2,005	1,794
69	CROP ACRES/WORKER	1,380	1,325
70	WORK DAYS/WORKER	249	277
71	NET INCOME/WORK DAY	61.29	48.90

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	2,679,268	3,349,166
73	VALUE OF FARM PRODUCTION	416,469	532,050
74	NET FARM INCOME	29,905	28,654

OTHER FACTORS

75	% CROP ACRES IRRIGATED	24.42	28.92
76	% TILLABLE LAND	68.83	73.82
77	CROP MACH COST/TOT EXPENSE(%)	30.46	29.33

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT	
78	TOTAL ACRES	3393	27	1621	25	2043	25	4422	31	1876	27	3325	29
79	IRRIGATED CROP ACRES	700	22	425	17	454	18	1126	26	429	18	898	24
80	NON-IRRIGATED CROP ACRES	1765	27	797	25	1155	24	2643	31	935	26	1987	29
81	TOTAL CROP ACRES	2335	27	1086	25	1495	24	3264	31	1231	26	2385	29
82	ACRES IN GRASS	1337	21	817	16	1001	15	2232	20	1247	14	1942	14
83	FARMSTEAD ACRES	43	11	33	9	35	5	104	12	117	10	25	3

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE	
ACRES		2335	1910		3264	2790	
84	CROP MACHINERY INVEST	217,952.72	93.34	114.10	336,999.66	103.24	120.81
85	CROP MACHINERY COST	101,601.19	43.51	53.19	171,962.66	52.68	61.64
86	GROSS CROP VALUE	370,288.63	158.57	193.85	698,857.94	214.09	250.52
87	CROP PRODUCTION COSTS	267,948.39	114.75	140.28	458,116.67	140.34	164.22

IRRIGATED CROPS

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
88	WHEAT	12	172	146	57.9	132	47.5	13	378	194	53.9	336	55.2
89	CORN	21	416	257	177.8	273	174.0	26	707	239	191.1	693	181.3
90	GRAIN SORGHUM	3	38			38	62.1						
91	SOYBEANS	6	162	180	46.9	144	46.4	14	269	165	59.0	207	58.1
92	BROME SEED												
93	ALFALFA HAY	9	63	69	4.0	37	3.9	4	39			27	3.5
94	ALL SILAGE	9	98	100	22.1	62	19.1	7	75			71	19.4
95	OTHER GRAIN												
96	OTHER HAY	9	149	122		153		5	219	130		176	
97	CASH CROPS	10	159	98		151		6	228	180		162	

NON-IRRIGATED CROP

	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
98	WHEAT	27	736	370	31.8	458	31.8	31	1048	412	39.3	822	41.1
99	CORN	19	372	147	70.4	373	46.4	21	608	115	66.7	581	66.0
100	GRAIN SORGHUM	9	333	207	51.4	251	67.6	10	395	275	61.5	255	74.0
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY							9	170	150	2.5	131	4.1
104	ALL SILAGE							4	152	159	12.7		
105	OTHER GRAIN	3	87										
106	OTHER HAY	13	164	107		133		7	109	34		99	
107	CASH CROPS	10	243	158		166		10	371	149		296	

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %	6	90	85	5	306	278	.91
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	17	231		18	472		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							