

INCOME AND EXPENSE ANALYSIS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW

*** - 25000 ***
 8 FARMS ----- 2 OPERATORS

*** 25001 - 50000 ***
 8 FARMS ----- 2 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	18,829	6,172
2 DAIRY		22
3 SHEEP		
4 SWINE		
5 POULTRY		7,282
6 OTHER LIVESTOCK		3,907-
7 MILK PRODUCTS/EGG RECEIPTS		
8 FEED PURCHASED	20,487-	2,191-
9 LIVESTOCK INCOME	\$1,658-	\$7,378
10 GRAIN	10,815	8,835
11 HAY AND FORAGE	1,524	3,775
12 CASH CROPS	5,446-	57
13 CROP INS. PROCEEDS	2,535	1,873
14 OTHER PRODUCT SALES	152	1,387
15 GOVERNMENT PAYMENTS	7,439	8,284
16 OTHER INCOME	2,289	2,181
17 VALUE OF FARM PRODUCTION	\$17,650	\$33,769
18 HIRED LABOR	5,974	253
19 MACHINERY REPAIRS	4,586	4,382
20 IRRIGATION REPAIRS		
21 BUILDING REPAIRS	1,275	2,141
22 INTEREST PAID	3,049	1,740
23 SEED-OTHER CROP EXPENSE	1,069	1,098
24 CROP INSURANCE	1,599	305
25 FERTILIZER-LIME	3,700	894
26 MACHINE HIRE	2,510	378
27 ORGANIZATION FEE, PUBLICATION	1,373	928
28 VET-MED-DRUGS	944	337
29 CROP STORAGE-MARKETING	285	55
30 LIVESTOCK MARKETING-BREEDING	133	782
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	2,864	2,334
33 IRRIGATION ENERGY		
34 REAL ESTATE TAXES	2,520	1,433
35 PERSONAL PROPERTY TAX	233	294
36 GENERAL FARM INSURANCE	1,596	1,058
37 UTILITIES	1,257	1,249
38 CASH FARM RENT	774	319
39 HERBICIDE-INSECTICIDE	931	1,073
40 CONSERVATION		44
41 AUTO EXPENSE	409	754
42 CASH OPERATING EXPENSE	\$37,081	\$21,853
43 DEPRECIATION-MOTOR VEHICLES	3,547	3,270
44 DEPRECIATION-MACHINERY	1,332	1,712
45 DEPRECIATION-BUILDINGS	109	161
46 TOTAL FARM EXPENSE	\$42,070	\$26,996
47 NET FARM INCOME	\$24,420-	\$6,774
48 NET FARM INCOME/OPERATOR	\$78,145-	\$18,686
49 CRT-INTERM ASSET CHARGE - 8%	14,440	3,835
50 LONG-TERM ASSET CHARGE - 8%	22,858	8,467
51 UNPAID FAMILY LABOR		563
52 INTEREST-UNPAID LABOR	\$37,298	\$12,864
53 RETURN LABOR-MANAGEMENT	\$61,718-	\$6,090-
54 RETURN LABOR-MANAGEMENT/OPR.	\$197,497-	\$16,801-
55 RETURN TO CAPITAL	27,855-	\$3,811-
56 % RETURN ON EQUITY	6.62-	3.61-
57 EXPENSE/\$100 FARM PRODUCTION	\$238.36	\$79.94

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	163,894	178,107	19,953	28,286
INTERMEDIATE ASSETS	32,190	33,645	33,998	37,010
LONG-TERM ASSETS	279,717	294,222	163,121	125,600
CURRENT LOANS	12,295	32,600	8,159	2,550
INTERMEDIATE LOANS		1,938	6,703	5,956
LONG-TERM LOANS		2,500	38,572	38,486
CURRENT ASSETS/CURRENT LOANS	13.33	5.46	2.45	11.09
CURRENT LOANS/CURRENT ASSETS	.08	.18	.41	.09
LONG-TERM LOAN/LONG-TERM ASSET		.01	.24	.31
C & I LOANS/C & I ASSETS	.06	.16	.28	.13
TOTAL LOANS/TOTAL ASSETS	.03	.07	.25	.25
TOTAL LOANS/EQUITY	.03	.08	.33	.33
EQUITY/TOTAL ASSETS	.97	.93	.75	.75

%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** - 25000 ***

*** 25001 - 50000 ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	203,919	59,623
59	LAND VALUE - OWNED	283,390	140,813
60	LAND VALUE - RENTED	136,813	29,406
61	BUILDINGS VALUE	1,156	1,674
62	TOTAL CAPITAL MANAGED	627,700	233,390
63	WORK DAYS	63	64

LABOR

64	NUMBER OF WORKERS	.60	.39
65	NUMBER OF OPERATORS	.31	.36
66	CAPITAL MANAGED/WORKER	1,046,167	602,297
67	FARM PRODUCTION/WORKER	29,416	87,147
68	TOTAL ACRES/WORKER	2,324	1,392
69	CROP ACRES/WORKER	886	927
70	WORK DAYS/WORKER	104	165
71	NET INCOME/WORK DAY	390.58-	105.65

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	2,008,642	643,834
73	VALUE OF FARM PRODUCTION	56,479	93,157
74	NET FARM INCOME	78,145-	18,686

OTHER FACTORS

75	% CROP ACRES IRRIGATED	2.54	8.35
76	% TILLABLE LAND	38.14	66.59
77	CROP MACH COST/TOT EXPENSE(%)	34.59	43.01

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT	
78	TOTAL ACRES	1394	8	1119	7	831	4	540	8	443	7	304	4
79	IRRIGATED CROP ACRES												
80	NON-IRRIGATED CROP ACRES	518	8	479	7	264	3	376	7	297	6	213	4
81	TOTAL CROP ACRES	532	8	495	7	264	3	359	8	289	7	213	4
82	ACRES IN GRASS	1126	6	704	6			237	6	212	5		
83	FARMSTEAD ACRES												

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE
84	CROP MACHINERY INVEST	55.09	103.17	29,294.70	82.51	168.76
85	CROP MACHINERY COST	27.37	51.26	14,553.65	32.32	66.10
86	GROSS CROP VALUE	68.35	128.00	41,536.22	82.84	169.43
87	CROP PRODUCTION COSTS	53.03	99.32	28,200.49	56.20	114.94

IRRIGATED CROPS

	AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
88	WHEAT											
89	CORN											
90	GRAIN SORGHUM											
91	SOYBEANS											
92	BROME SEED											
93	ALFALFA HAY											
94	ALL SILAGE											
95	OTHER GRAIN											
96	OTHER HAY											
97	CASH CROPS											

NON-IRRIGATED CROP

	AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
98	WHEAT	7	209	189	40.6	109	34.0	6	119	102	30.6	68
99	CORN											
100	GRAIN SORGHUM							3	93			
101	SOYBEANS											
102	BROME SEED											
103	ALFALFA HAY											
104	ALL SILAGE											
105	OTHER GRAIN											
106	OTHER HAY											
107	CASH CROPS											

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %							
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	3	171		3	21		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

INCOME AND EXPENSE ANALYSIS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 5001 - 75000 ***
 24 FARMS ----- 12 OPERATORS

*** 75001 - 100000 ***
 12 FARMS ----- 6 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	8,204	12,365
2 DAIRY		
3 SHEEP	169	46
4 SWINE		2,140
5 POULTRY		
6 OTHER LIVESTOCK	104	
7 MILK PRODUCTS/EGG RECEIPTS		
8 FEED PURCHASED	2,815-	2,733-
9 LIVESTOCK INCOME	\$5,662	\$11,818
10 GRAIN	19,992	31,370
11 HAY AND FORAGE	4,583	10,322
12 CASH CROPS	2,840	2,595
13 CROP INS. PROCEEDS	3,564	2,010
14 OTHER PRODUCT SALES	2,010	2,719
15 GOVERNMENT PAYMENTS	15,576	20,613
16 OTHER INCOME	8,026	6,052
17 VALUE OF FARM PRODUCTION	\$62,253	\$87,499
18 HIRED LABOR	889	1,613
19 MACHINERY REPAIRS	6,751	9,546
20 IRRIGATION REPAIRS	463	608
21 BUILDING REPAIRS	951	404
22 INTEREST PAID	5,583	4,711
23 SEED-OTHER CROP EXPENSE	2,685	3,539
24 CROP INSURANCE	1,533	1,931
25 FERTILIZER-LIME	3,861	6,693
26 MACHINE HIRE	5,088	7,478
27 ORGANIZATION FEE, PUBLICATION	1,468	1,438
28 VET-MED-DRUGS	583	651
29 CROP STORAGE-MARKETING	397	362
30 LIVESTOCK MARKETING-BREEDING	516	595
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	4,582	3,584
33 IRRIGATION ENERGY	1,521	681
34 REAL ESTATE TAXES	1,697	1,873
35 PERSONAL PROPERTY TAX	344	117
36 GENERAL FARM INSURANCE	1,978	1,684
37 UTILITIES	1,826	1,536
38 CASH FARM RENT	2,236	4,166
39 HERBICIDE-INSECTICIDE	3,186	5,497
40 CONSERVATION	41	156
41 AUTO EXPENSE	655	575
42 CASH OPERATING EXPENSE	\$48,834	\$59,438
43 DEPRECIATION-MOTOR VEHICLES	3,795	5,278
44 DEPRECIATION-MACHINERY	2,333	3,366
45 DEPRECIATION-BUILDINGS	507	494
46 TOTAL FARM EXPENSE	\$55,470	\$68,575
47 NET FARM INCOME	\$6,783	\$18,924
48 NET FARM INCOME/OPERATOR	\$13,344	\$34,936
49 CRT-INTERM ASSET CHARGE - 8%	6,549	13,161
50 LONG-TERM ASSET CHARGE - 8%	16,849	18,340
51 UNPAID FAMILY LABOR	1,969	1,500
52 INTEREST-UNPAID LABOR	\$25,367	\$33,001
53 RETURN LABOR-MANAGEMENT	\$18,584-	\$14,077-
54 RETURN LABOR-MANAGEMENT/OPR.	\$36,558-	\$25,989-
55 RETURN TO CAPITAL	6,244-	\$2,089
56 % RETURN ON EQUITY	4.04-	.66-
57 EXPENSE/\$100 FARM PRODUCTION	\$89.10	\$78.37

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	65,290	71,401	135,705	140,242
INTERMEDIATE ASSETS	49,782	50,619	65,254	70,746
LONG-TERM ASSETS	247,933	263,461	276,053	276,032
CURRENT LOANS	18,225	18,213	16,193	18,443
INTERMEDIATE LOANS	18,772	18,159	18,152	30,011
LONG-TERM LOANS	39,086	51,086	51,156	42,422
CURRENT ASSETS/CURRENT LOANS	3.58	3.92	8.38	7.60
CURRENT LOANS/CURRENT ASSETS	.28	.26	.12	.13
LONG-TERM LOAN/LONG-TERM ASSET	.16	.19	.19	.15
C & I LOANS/C & I ASSETS	.32	.30	.17	.23
TOTAL LOANS/TOTAL ASSETS	.21	.23	.18	.19
TOTAL LOANS/EQUITY	.27	.29	.22	.23
EQUITY/TOTAL ASSETS	.79	.77	.82	.81

%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 50001 - 75000 ***

*** 75001 - 100000 ***

SIZE																										
58	CURRENT-INTERMEDIATE ASSETS												118,546										205,911			
59	LAND VALUE - OWNED												246,387										266,845			
60	LAND VALUE - RENTED												268,728										373,038			
61	BUILDINGS VALUE												4,745										5,491			
62	TOTAL CAPITAL MANAGED												642,971										854,992			
63	WORK DAYS												105										132			
LABOR																										
64	NUMBER OF WORKERS												.63										.62			
65	NUMBER OF OPERATORS												.51										.54			
66	CAPITAL MANAGED/WORKER												1,015,217										1,386,474			
67	FARM PRODUCTION/WORKER												98,294										141,890			
68	TOTAL ACRES/WORKER												1,981										2,914			
69	CROP ACRES/WORKER												1,227										1,404			
70	WORK DAYS/WORKER												165										213			
71	NET INCOME/WORK DAY												64.80										143.89			
PER OPERATOR BASIS																										
72	TOTAL CAPITAL MANAGED												1,264,860										1,578,447			
73	VALUE OF FARM PRODUCTION												122,464										161,536			
74	NET FARM INCOME												13,344										34,936			
OTHER FACTORS																										
75	% CROP ACRES IRRIGATED												4.96										3.65			
76	% TILLABLE LAND												61.95										48.17			
77	CROP MACH COST/TOT EXPENSE(%)												36.00										44.53			
ACRES																										
78	TOTAL ACRES	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT	78	1255	24	682	20	969	17	1797	12	1231	9	953	11
79	IRRIGATED CROP ACRES													79	103	9	123	4	87	5	95	4				
80	NON-IRRIGATED CROP ACRES													80	739	24	423	19	646	15	834	12	422	8	603	11
81	TOTAL CROP ACRES													81	777	24	449	19	675	15	866	12	434	8	629	11
82	ACRES IN GRASS													82	583	16	237	13	693	9	1201	9	1229	6	491	7
83	FARMSTEAD ACRES													83	152	14	168	12	23	5	74	5	48	5		
CROP VALUE, COSTS, ACRES																										
		TOTAL		PER CROP ACRE		PER HARV.ACRE		TOTAL		PER CROP ACRE		PER HARV.ACRE		84	43,995.90		56.60		100.36		61,997.63		71.63		138.45	
84	CROP MACHINERY INVEST													85	19,970.81		25.69		45.55		30,537.17		35.28		68.19	
85	CROP MACHINERY COST													86	59,215.65		76.18		135.07		73,228.44		84.61		163.53	
86	GROSS CROP VALUE													87	41,328.96		53.17		94.27		57,594.66		66.54		128.61	
87	CROP PRODUCTION COSTS																									
IRRIGATED CROPS																										
			AVE.	OWNED		RENTED			AVE.	OWNED		RENTED		88												
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	89	6	68	90	151.5	47	187.3	3	38				
88	WHEAT													90												
89	CORN													91												
90	GRAIN SORGHUM													92												
91	SOYBEANS													93												
92	BROME SEED													94												
93	ALFALFA HAY													95												
94	ALL SILAGE													96												
95	OTHER GRAIN													97												
96	OTHER HAY																									
97	CASH CROPS																									
NON-IRRIGATED CROP																										
			AVE.	OWNED		RENTED			AVE.	OWNED		RENTED		98	23	254	168	34.3	210	29.7	11	273	104	40.2	207	40.8
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	99	4	190			190	43.8	5	113	96		93	92.2
98	WHEAT													100	11	101	94	70.4	69	57.7	6	104			73	65.3
99	CORN													101												
100	GRAIN SORGHUM													102												
101	SOYBEANS													103												
102	BROME SEED													104												
103	ALFALFA HAY													105												
104	ALL SILAGE													106	10	90	89		56		5	60			32	
105	OTHER GRAIN													107	4	181	195				4	90			90	
106	OTHER HAY																									
107	CASH CROPS																									
LIVESTOCK PRODUCTION																										
			CNT	UNITS		PROD.		PROD/UNIT		CNT	UNITS		PROD.		PROD/UNIT											
108	BEEF COWS - CALF %																									
109	EWES - % LAMB CROP																									
110	LITTER-PIGS WEANED/LITTER																									
111	DAIRY COWS-\$ INCOME/COW																									
112	HENS - EGG \$ INCOME/HEN																									
113	BEEF FEEDERS																									
114	SHEEP FEEDERS																									
115	SWINE FEEDERS																									

INCOME AND EXPENSE ANALYSIS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 100001 - 150000 ***
 26 FARMS ----- 17 OPERATORS

*** 150001 - 200000 ***
 32 FARMS ----- 27 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	35,171	33,224
2 DAIRY	635-	42
3 SHEEP	2,250	199
4 SWINE		
5 POULTRY	1-	
6 OTHER LIVESTOCK	1,845	668
7 MILK PRODUCTS/EGG RECEIPTS		
8 FEED PURCHASED	10,170-	6,420-
9 LIVESTOCK INCOME	\$28,462	\$27,713
10 GRAIN	47,432	71,458
11 HAY AND FORAGE	4,122	9,765
12 CASH CROPS	2,332	9,238
13 CROP INS. PROCEEDS	5,819	9,223
14 OTHER PRODUCT SALES	403	1,360
15 GOVERNMENT PAYMENTS	25,556	35,821
16 OTHER INCOME	13,822	7,750
17 VALUE OF FARM PRODUCTION	\$127,948	\$172,329
18 HIRED LABOR	3,175	4,529
19 MACHINERY REPAIRS	15,166	15,114
20 IRRIGATION REPAIRS	243	1,293
21 BUILDING REPAIRS	817	1,393
22 INTEREST PAID	12,315	17,249
23 SEED-OTHER CROP EXPENSE	6,511	8,636
24 CROP INSURANCE	2,370	4,645
25 FERTILIZER-LIME	7,962	17,017
26 MACHINE HIRE	6,445	12,809
27 ORGANIZATION FEE, PUBLICATION	1,900	2,917
28 VET-MED-DRUGS	1,390	1,626
29 CROP STORAGE-MARKETING	1,106	382
30 LIVESTOCK MARKETING-BREEDING	877	958
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	8,859	11,204
33 IRRIGATION ENERGY	855	5,616
34 REAL ESTATE TAXES	2,349	3,761
35 PERSONAL PROPERTY TAX	1,003	394
36 GENERAL FARM INSURANCE	3,021	2,973
37 UTILITIES	2,165	1,904
38 CASH FARM RENT	6,495	8,705
39 HERBICIDE-INSECTICIDE	10,825	11,154
40 CONSERVATION	368	392
41 AUTO EXPENSE	889	1,273
42 CASH OPERATING EXPENSE	\$97,105	\$135,946
43 DEPRECIATION-MOTOR VEHICLES	6,871	7,807
44 DEPRECIATION-MACHINERY	3,905	6,321
45 DEPRECIATION-BUILDINGS	768	1,106
46 TOTAL FARM EXPENSE	\$108,648	\$151,180
47 NET FARM INCOME	\$19,300	\$21,149
48 NET FARM INCOME/OPERATOR	\$28,350	\$24,973
49 CRT-INTERM ASSET CHARGE - 8%	11,976	14,489
50 LONG-TERM ASSET CHARGE - 8%	13,992	28,118
51 UNPAID FAMILY LABOR	1,904	1,688
52 INTEREST-UNPAID LABOR	\$27,872	\$44,295
53 RETURN LABOR-MANAGEMENT	\$8,572-	\$23,145-
54 RETURN LABOR-MANAGEMENT/OPR.	\$12,591-	\$27,330-
55 RETURN TO CAPITAL	5,293	\$6,709
56 % RETURN ON EQUITY	2.16-	1.97-
57 EXPENSE/\$100 FARM PRODUCTION	\$84.92	\$87.73

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	148,431	159,414	192,728	192,543
INTERMEDIATE ASSETS	88,397	94,645	116,363	117,270
LONG-TERM ASSETS	242,083	244,504	444,170	455,832
CURRENT LOANS	52,052	67,123	69,431	70,685
INTERMEDIATE LOANS	34,886	37,424	44,133	72,666
LONG-TERM LOANS	67,499	69,294	111,566	85,479
CURRENT ASSETS/CURRENT LOANS	2.85	2.37	2.78	2.72
CURRENT LOANS/CURRENT ASSETS	.35	.42	.36	.37
LONG-TERM LOAN/LONG-TERM ASSET	.28	.28	.25	.19
C & I LOANS/C & I ASSETS	.37	.41	.37	.46
TOTAL LOANS/TOTAL ASSETS	.32	.35	.30	.30
TOTAL LOANS/EQUITY	.48	.54	.43	.43
EQUITY/TOTAL ASSETS	.68	.65	.70	.70

%%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 100001 - 150000 ***

*** 150001 - 200000 ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	245,443	309,570
59	LAND VALUE - OWNED	228,675	428,358
60	LAND VALUE - RENTED	535,568	574,871
61	BUILDINGS VALUE	7,495	10,380
62	TOTAL CAPITAL MANAGED	1,024,305	1,334,441
63	WORK DAYS	184	252

LABOR

64	NUMBER OF WORKERS	.86	1.08
65	NUMBER OF OPERATORS	.68	.85
66	CAPITAL MANAGED/WORKER	1,194,257	1,234,165
67	FARM PRODUCTION/WORKER	149,177	159,380
68	TOTAL ACRES/WORKER	2,704	2,217
69	CROP ACRES/WORKER	1,214	1,400
70	WORK DAYS/WORKER	214	233
71	NET INCOME/WORK DAY	104.93	83.99

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	1,504,629	1,575,724
73	VALUE OF FARM PRODUCTION	187,946	203,488
74	NET FARM INCOME	28,350	24,973

OTHER FACTORS

75	% CROP ACRES IRRIGATED	2.83	14.30
76	% TILLABLE LAND	44.89	63.14
77	CROP MACH COST/TOT EXPENSE(%)	30.43	36.33

ACRES

	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
78	TOTAL ACRES	2319	26	799	24	1581	2397	32	978	30	1527	31
79	IRRIGATED CROP ACRES	128	6	162	3	93	385	18	314	11	315	11
80	NON-IRRIGATED CROP ACRES	1012	26	337	23	807	1297	32	560	30	797	31
81	TOTAL CROP ACRES	1041	26	358	23	819	1513	32	676	30	908	31
82	ACRES IN GRASS	1556	21	588	18	1105	1117	25	491	18	954	20
83	FARMSTEAD ACRES	41	13	40	9	36	27	13	28	9	21	5

CROP VALUE, COSTS, ACRES

	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE	
ACRES		1041	791		1513	1087	
84	CROP MACHINERY INVEST	77,063.01	74.02	97.48	105,482.60	69.70	97.01
85	CROP MACHINERY COST	33,066.62	31.76	41.83	54,930.17	36.29	50.52
86	GROSS CROP VALUE	101,270.56	97.27	128.10	194,095.21	128.25	178.51
87	CROP PRODUCTION COSTS	72,827.83	69.95	92.12	118,610.31	78.37	109.09

IRRIGATED CROPS

	AVE.		OWNED		RENTED		AVE.		OWNED		RENTED		
	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	
88	WHEAT	8	181	77	54.8	285	39.2						
89	CORN	5	65	54	146.1			13	239	222	147.0	222	167.3
90	GRAIN SORGHUM							8	145	127	53.9	67	49.8
91	SOYBEANS							6	69	55	5.0	65	5.8
92	BROME SEED												
93	ALFALFA HAY							7	56			56	
94	ALL SILAGE							3	107				
95	OTHER GRAIN												
96	OTHER HAY												
97	CASH CROPS												

NON-IRRIGATED CROP

	AVE.		OWNED		RENTED		AVE.		OWNED		RENTED		
	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD	
98	WHEAT	24	445	140	37.9	394	29.9	32	493	217	38.6	338	35.5
99	CORN	10	177	44	81.7	155	64.2	17	222	153	69.3	161	70.6
100	GRAIN SORGHUM	18	209	108	65.1	215	64.0	17	259	113	65.0	192	64.0
101	SOYBEANS	3	88			78							
102	BROME SEED												
103	ALFALFA HAY	5	50			40	3.2	7	53	71	3.3	29	2.8
104	ALL SILAGE	5	87			95	12.0	6	65	59	12.3		
105	OTHER GRAIN												
106	OTHER HAY	12	174	109		123		16	93	64		81	
107	CASH CROPS							10	149			107	

LIVESTOCK PRODUCTION

	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %	5	142	115	12	92	86	.94
109	EWES - % LAMB CROP							
110	LITTER-PIGS WEANED/LITTER							
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	16	101		20	103		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

INCOME AND EXPENSE ANALYSIS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 200001 - 250000 ***
 26 FARMS ----- 22 OPERATORS

*** 250001 - 500000 ***
 64 FARMS ----- 56 OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	30,469	48,239
2 DAIRY	6,585	996
3 SHEEP	200	7
4 SWINE		19
5 POULTRY		4
6 OTHER LIVESTOCK	496-	516-
7 MILK PRODUCTS/EGG RECEIPTS		3,835
8 FEED PURCHASED	7,244-	16,090-
9 LIVESTOCK INCOME	\$29,514	\$36,493
10 GRAIN	92,392	157,641
11 HAY AND FORAGE	18,713	12,047
12 CASH CROPS	14,627	28,939
13 CROP INS. PROCEEDS	9,867	17,098
14 OTHER PRODUCT SALES	1,000	2,490
15 GOVERNMENT PAYMENTS	49,211	72,671
16 OTHER INCOME	8,158	22,794
17 VALUE OF FARM PRODUCTION	\$223,482	\$350,173
18 HIRED LABOR	5,273	12,851
19 MACHINERY REPAIRS	20,252	23,054
20 IRRIGATION REPAIRS	1,963	3,258
21 BUILDING REPAIRS	1,315	1,185
22 INTEREST PAID	24,388	27,407
23 SEED-OTHER CROP EXPENSE	14,581	23,750
24 CROP INSURANCE	5,185	8,639
25 FERTILIZER-LIME	22,493	37,673
26 MACHINE HIRE	14,282	29,350
27 ORGANIZATION FEE, PUBLICATION	3,219	4,236
28 VET-MED-DRUGS	1,192	1,918
29 CROP STORAGE-MARKETING	1,187	2,611
30 LIVESTOCK MARKETING-BREEDING	944	2,786
31 DAIRY EXPENSE		124
32 GAS-FUEL-OIL	10,439	15,452
33 IRRIGATION ENERGY	10,568	20,194
34 REAL ESTATE TAXES	3,714	3,291
35 PERSONAL PROPERTY TAX	544	844
36 GENERAL FARM INSURANCE	3,804	6,022
37 UTILITIES	2,457	4,044
38 CASH FARM RENT	8,224	18,389
39 HERBICIDE-INSECTICIDE	16,114	30,382
40 CONSERVATION	171	358
41 AUTO EXPENSE	930	1,330
42 CASH OPERATING EXPENSE	\$173,237	\$279,148
43 DEPRECIATION-MOTOR VEHICLES	8,987	14,780
44 DEPRECIATION-MACHINERY	9,036	16,350
45 DEPRECIATION-BUILDINGS	1,170	1,530
46 TOTAL FARM EXPENSE	\$192,430	\$311,808
47 NET FARM INCOME	\$31,051	\$38,365
48 NET FARM INCOME/OPERATOR	\$36,203	\$43,228
49 CRT-INTERM ASSET CHARGE - 8%	13,763	27,062
50 LONG-TERM ASSET CHARGE - 8%	23,765	30,604
51 UNPAID FAMILY LABOR	2,683	4,289
52 INTEREST-UNPAID LABOR	\$40,211	\$61,955
53 RETURN LABOR-MANAGEMENT	\$9,159-	\$23,590-
54 RETURN LABOR-MANAGEMENT/OPR.	\$10,679-	\$26,580-
55 RETURN TO CAPITAL	20,614	\$25,466
56 % RETURN ON EQUITY	.80-	.26-
57 EXPENSE/\$100 FARM PRODUCTION	\$86.11	\$89.04

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	171,654	191,921	308,218	309,155
INTERMEDIATE ASSETS	138,578	148,139	222,355	233,467
LONG-TERM ASSETS	425,926	459,451	540,940	555,096
CURRENT LOANS	89,391	113,110	131,386	129,750
INTERMEDIATE LOANS	52,593	51,204	63,749	71,689
LONG-TERM LOANS	130,449	160,801	167,105	163,833
CURRENT ASSETS/CURRENT LOANS	1.92	1.70	2.35	2.38
CURRENT LOANS/CURRENT ASSETS	.52	.59	.43	.42
LONG-TERM LOAN/LONG-TERM ASSET	.31	.35	.31	.30
C & I LOANS/C & I ASSETS	.46	.48	.37	.37
TOTAL LOANS/TOTAL ASSETS	.37	.41	.34	.33
TOTAL LOANS/EQUITY	.59	.69	.51	.50
EQUITY/TOTAL ASSETS	.63	.59	.66	.67

%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 200001 - 250000 ***

*** 250001 - 500000 ***

SIZE

58	CURRENT-INTERMEDIATE ASSETS	325,185	536,637
59	LAND VALUE - OWNED	418,533	515,047
60	LAND VALUE - RENTED	673,345	1,061,267
61	BUILDINGS VALUE	12,198	17,291
62	TOTAL CAPITAL MANAGED	1,441,218	2,145,922
63	WORK DAYS	251	387

LABOR

64	NUMBER OF WORKERS	1.19	1.57
65	NUMBER OF OPERATORS	.86	.89
66	CAPITAL MANAGED/WORKER	1,212,676	1,367,918
67	FARM PRODUCTION/WORKER	188,043	223,218
68	TOTAL ACRES/WORKER	1,956	1,978
69	CROP ACRES/WORKER	1,247	1,358
70	WORK DAYS/WORKER	211	246
71	NET INCOME/WORK DAY	123.68	99.23

PER OPERATOR BASIS

72	TOTAL CAPITAL MANAGED	1,680,344	2,417,940
73	VALUE OF FARM PRODUCTION	260,561	394,561
74	NET FARM INCOME	36,203	43,228

OTHER FACTORS

75	% CROP ACRES IRRIGATED	16.92	23.23
76	% TILLABLE LAND	63.75	68.69
77	CROP MACH COST/TOT EXPENSE(%)	35.26	32.40

ACRES	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
78	TOTAL ACRES	2325	26	1100	24	1548	3102	64	1275	52	2133	62
79	IRRIGATED CROP ACRES	343	19	273	13	248	598	53	291	36	451	47
80	NON-IRRIGATED CROP ACRES	1231	26	520	22	935	1636	64	683	51	1127	62
81	TOTAL CROP ACRES	1482	26	681	22	1070	2131	64	888	51	1469	62
82	ACRES IN GRASS	1160	18	696	15	869	1436	42	656	30	1270	32
83	FARMSTEAD ACRES	79	13	79	12	19	68	27	60	22	51	10

CROP VALUE, COSTS, ACRES	TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE
ACRES		1482	1262		2131	1730
84	CROP MACHINERY INVEST	136,492.00	92.10	108.16	214,346.40	100.58
85	CROP MACHINERY COST	67,859.76	45.79	53.77	101,039.97	47.41
86	GROSS CROP VALUE	227,832.27	153.73	180.54	356,854.01	167.45
87	CROP PRODUCTION COSTS	158,791.12	107.15	125.83	252,521.71	118.49

IRRIGATED CROPS	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
88	WHEAT	4	83				30	160	124	52.7	139	53.9	
89	CORN	14	234	172	166.2	193	177.1	49	344	190	178.6	312	167.8
90	GRAIN SORGHUM						5	56			56	86.0	
91	SOYBEANS	4	120	42	56.8	88	55.5	25	175	147	56.0	163	53.5
92	BROME SEED												
93	ALFALFA HAY	4	118	57	4.0			13	82	70	4.7	81	4.5
94	ALL SILAGE							17	59	53	21.0	52	17.0
95	OTHER GRAIN												
96	OTHER HAY	5	158	173		90		20	150	137		135	
97	CASH CROPS	8	160	124		104		16	174	94		165	

NON-IRRIGATED CROP	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	
98	WHEAT	25	571	321	28.0	409	38.5	63	660	296	34.6	471	35.4
99	CORN	13	266	94	52.5	241	61.0	43	354	133	71.4	352	59.1
100	GRAIN SORGHUM	11	314	60	63.2	315	70.4	25	349	208	71.5	233	69.4
101	SOYBEANS							3	55				
102	BROME SEED												
103	ALFALFA HAY	6	56	49	2.3	47	3.7	7	128	131	4.0	125	2.8
104	ALL SILAGE	3	31					5	115	110	8.5		
105	OTHER GRAIN							4	126			101	
106	OTHER HAY	17	182	81		157		19	136	99		118	
107	CASH CROPS	5	235	138		254		26	233	87		205	

LIVESTOCK PRODUCTION	CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %	9	123	108		12	182	167
109	EWES - % LAMB CROP							.88
110	LITTER-PIGS WEANED/LITTER							.92
111	DAIRY COWS-\$ INCOME/COW							
112	HENS - EGG \$ INCOME/HEN							
113	BEEF FEEDERS	14	102		32	225		
114	SHEEP FEEDERS							
115	SWINE FEEDERS							

INCOME AND EXPENSE ANALYSIS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW

*** 50001 - ***
 22 FARMS ----- 27 OPERATORS

*** - ***
 FARMS ----- OPERATORS

ITEM	PER FARM	PER FARM
1 BEEF	143,730	
2 DAIRY		
3 SHEEP		
4 SWINE	16-	
5 POULTRY	2	
6 OTHER LIVESTOCK	1,154	
7 MILK PRODUCTS/EGG RECEIPTS	36	
8 FEED PURCHASED	61,862-	
9 LIVESTOCK INCOME	\$83,043	
10 GRAIN	396,155	
11 HAY AND FORAGE	28,678	
12 CASH CROPS	55,239	
13 CROP INS. PROCEEDS	19,933	
14 OTHER PRODUCT SALES	455-	
15 GOVERNMENT PAYMENTS	145,024	
16 OTHER INCOME	46,256	
17 VALUE OF FARM PRODUCTION	\$773,873	
18 HIRED LABOR	40,745	
19 MACHINERY REPAIRS	46,872	
20 IRRIGATION REPAIRS	7,874	
21 BUILDING REPAIRS	5,226	
22 INTEREST PAID	61,264	
23 SEED-OTHER CROP EXPENSE	53,382	
24 CROP INSURANCE	22,353	
25 FERTILIZER-LIME	76,810	
26 MACHINE HIRE	59,256	
27 ORGANIZATION FEE, PUBLICATION	6,852	
28 VET-MED-DRUGS	6,664	
29 CROP STORAGE-MARKETING	3,470	
30 LIVESTOCK MARKETING-BREEDING	2,811	
31 DAIRY EXPENSE		
32 GAS-FUEL-OIL	34,457	
33 IRRIGATION ENERGY	52,341	
34 REAL ESTATE TAXES	5,073	
35 PERSONAL PROPERTY TAX	2,986	
36 GENERAL FARM INSURANCE	10,137	
37 UTILITIES	8,485	
38 CASH FARM RENT	64,317	
39 HERBICIDE-INSECTICIDE	73,575	
40 CONSERVATION	454	
41 AUTO EXPENSE	1,932	
42 CASH OPERATING EXPENSE	\$647,336	
43 DEPRECIATION-MOTOR VEHICLES	29,270	
44 DEPRECIATION-MACHINERY	27,819	
45 DEPRECIATION-BUILDINGS	3,688	
46 TOTAL FARM EXPENSE	\$708,112	
47 NET FARM INCOME	\$65,761	
48 NET FARM INCOME/OPERATOR	\$51,854	
49 CRT-INTERM ASSET CHARGE - 8%	49,210	
50 LONG-TERM ASSET CHARGE - 8%	43,062	
51 UNPAID FAMILY LABOR	4,091	
52 INTEREST-UNPAID LABOR	\$96,363	
53 RETURN LABOR-MANAGEMENT	\$30,602-	
54 RETURN LABOR-MANAGEMENT/OPR.	\$24,130-	
55 RETURN TO CAPITAL	66,881	
56 % RETURN ON EQUITY	.48	
57 EXPENSE/\$100 FARM PRODUCTION	\$91.50	

ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
CURRENT ASSETS	743,443	713,258		
INTERMEDIATE ASSETS	395,368	419,023		
LONG-TERM ASSETS	813,407	843,177		
CURRENT LOANS	355,702	413,934		
INTERMEDIATE LOANS	145,710	125,440		
LONG-TERM LOANS	277,913	302,131		
CURRENT ASSETS/CURRENT LOANS	2.09	1.72		
CURRENT LOANS/CURRENT ASSETS	.48	.58		
LONG-TERM LOAN/LONG-TERM ASSET	.34	.36		
C & I LOANS/C & I ASSETS	.44	.47		
TOTAL LOANS/TOTAL ASSETS	.40	.42		
TOTAL LOANS/EQUITY	.66	.73		
EQUITY/TOTAL ASSETS	.60	.57		

%ISCC CHANGE_OVERLAY SUMMBK99

ANALYSIS OF THE FARM BUSINESS
 **BY VALUE OF FARM PRODUCTION

2001 KANSAS FARM MANAGEMENT ASSOCIATION, NW
 *** 500001 - ***

*** - ***

SIZE	
58	CURRENT-INTERMEDIATE ASSETS 1,135,546
59	LAND VALUE - OWNED 747,721
60	LAND VALUE - RENTED 1,899,746
61	BUILDINGS VALUE 41,272
62	TOTAL CAPITAL MANAGED 3,863,584
63	WORK DAYS 750

LABOR	
64	NUMBER OF WORKERS 2.71
65	NUMBER OF OPERATORS 1.27
66	CAPITAL MANAGED/WORKER 1,426,155
67	FARM PRODUCTION/WORKER 285,658
68	TOTAL ACRES/WORKER 1,363
69	CROP ACRES/WORKER 1,173
70	WORK DAYS/WORKER 277
71	NET INCOME/WORK DAY 87.63

PER OPERATOR BASIS	
72	TOTAL CAPITAL MANAGED 3,046,554
73	VALUE OF FARM PRODUCTION 610,222
74	NET FARM INCOME 51,854

OTHER FACTORS	
75	% CROP ACRES IRRIGATED 38.80
76	% TILLABLE LAND 86.03
77	CROP MACH COST/TOT EXPENSE(%) 26.33

ACRES		TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
78	TOTAL ACRES	3693	22	1490	19	2997	21						
79	IRRIGATED CROP ACRES	1356	20	514	16	994	19						
80	NON-IRRIGATED CROP ACRES	2399	22	637	19	1937	21						
81	TOTAL CROP ACRES	3177	22	1070	19	2361	21						
82	ACRES IN GRASS	1391	15	629	12	1109	12						
83	FARMSTEAD ACRES	54	9	54	8								

CROP VALUE, COSTS, ACRES		TOTAL	PER CROP ACRE	PER HARV.ACRE	TOTAL	PER CROP ACRE	PER HARV.ACRE
ACRES			3177	2976			
84	CROP MACHINERY INVEST	374,283.59	117.80	125.77			
85	CROP MACHINERY COST	186,459.28	58.68	62.66			
86	GROSS CROP VALUE	827,177.66	260.34	277.95			
87	CROP PRODUCTION COSTS	534,917.17	168.35	179.75			

IRRIGATED CROPS		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
88	WHEAT	9	484	230	50.5	425	49.2						
89	CORN	20	860	281	195.4	683	187.0						
90	GRAIN SORGHUM												
91	SOYBEANS	10	285	167	59.0	189	59.7						
92	BROME SEED												
93	ALFALFA HAY	5	123	56	3.8	112	4.0						
94	ALL SILAGE	4	193			98	18.7						
95	OTHER GRAIN												
96	OTHER HAY	4	127	112									
97	CASH CROPS	5	209	200		149							

NON-IRRIGATED CROP		AVE.		OWNED		RENTED		AVE.		OWNED		RENTED	
		CNT	ACRES	ACRES	YIELD	ACRES	YIELD	CNT	ACRES	ACRES	YIELD	ACRES	YIELD
98	WHEAT	22	934	293	41.9	769	41.9						
99	CORN	14	703	160	73.2	601	62.6						
100	GRAIN SORGHUM	7	319	260	40.6	243	60.9						
101	SOYBEANS												
102	BROME SEED												
103	ALFALFA HAY	5	132			92	4.4						
104	ALL SILAGE	4	158	167	10.2								
105	OTHER GRAIN												
106	OTHER HAY	9	98	39		81							
107	CASH CROPS	7	393	167		298							

LIVESTOCK PRODUCTION		CNT	UNITS	PROD.	PROD/UNIT	CNT	UNITS	PROD.	PROD/UNIT
108	BEEF COWS - CALF %	4	146	134	.92				
109	EWES - % LAMB CROP								
110	LITTER-PIGS WEANED/LITTER								
111	DAIRY COWS-\$ INCOME/COW								
112	HENS - EGG \$ INCOME/HEN								
113	BEEF FEEDERS	13	515						
114	SHEEP FEEDERS								
115	SWINE FEEDERS								